# SouthernSkylands

AGENDA MAY 13, 2025 9:30 AM

# SOMERSET COUNTY 20 GROVE ST – 3RD FLOOR COMMISSIONERS MEETING ROOM SOMERVILLE, NJ 08876

**OPEN PUBLIC MEETINGS ACT - STATEMENT OF COMPLIANCE** 

In accordance with the Open Public Meetings Act, notice of this meeting was given by:

- I. Advertising the notice in the Courier News;
- II. Filing advance written notice of this meeting with the Commissioners of the Southern Skyland Regional Health Insurance Fund; and
- III. Posting notice on the Public Bulletin Board of the Office of the County Clerk, Member Municipalities and School Boards.

#### SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND AGENDA OPEN PUBLIC MEETING: MAY 13, 2025, 9:30 AM

#### MEETING CALLED TO ORDER - OPEN PUBLIC MEETING NOTICE READ

#### ROLL CALL OF THE 2025 EXECUTIVE COMMITTEE

Colleen Mahr, Chair Brian Auger, Secretary Adam Beder, Executive Committee Member Dan Hayes, Executive Committee Member Anthony Ferrera, Executive Committee Member **FUND COMMISSIONERS:** Kevin Sluka, Somerville Borough Nancy Bretzger, Borough of Peapack and Gladstone Karen Gilbert, Raritan Township

APPROVAL OF MINUTES - March 18, 2025, ...... Open Public Meeting (Appendix I)

#### **REPORTS:**

#### EXECUTIVE DIRECTOR (PERMA) Monthly Report......Page 3 Resolution 17-25: PBM Approval to Release RFP.....Page 9 Resolution 18-25: Fund Attorney Contract Update.....Page 11

#### PROGRAM MANAGERS REPORT

Monthly R	eport	Page 1	2
7		0	

#### **TREASURER - (Yvonne Childress)**

April and May 2025 Voucher List	Page 17
Resolution 19-25: April and May 2025 Bills List	0
Confirmation of Claims Paid/Certification of Transfers, Ratification of T	•

#### ATTORNEY - (Joel Shain)

PARTNERSHIP HEALTH CENTER – (Integrity Health) Monthly Report	Page 27
NETWORK & THIRD-PARTY ADMINISTRATOR - (Aetna)	
Monthly Report	Page 31
PRESCRIPTION ADMINISTRATOR - (Express Scripts) Monthly Report	Page 35
OLD BUSINESS	
NEW BUSINESS	
PUBLIC COMMENT	
SCHEDULED NEXT MEETING -July 8, 2025, at 9:30 AM	
MEETING ADJOURNMENT	

#### SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND EXECUTIVE COMMITTEE MEETING MAY 13, 2025 9:30 AM

#### FINANCIAL REPORTS

- **1.** Skylands Fund Financial Fast Track as of March 31, 2025 (page 4)
- **2. Ratios Report –** as of March 31, 2025 (page 5)

#### 2024 FUND YEAR AUDIT

A draft Audit of the Fund Year 2023 has been prepared but is in further in testing. The County/Finance Committee will review the final prior to its filing due date of June 30. A ratification will take place at the July meeting.

**MOTION:** Motion to allow the Finance Committee to review the final 2024 Fund Year Audit to file with the State and certify by the Executive Committee at the July 8 meeting.

#### **RFP STATUS**

On April 8<sup>th</sup>, a meeting was held with the County and Fund QPA to discuss the following RFPs:

- **1. Health Center Administrator –** RFP has been reviewed by the County and PERMA and is expected to be released this month.
- 2. Administrator/Program Manager RFP process to start early summer. Expect to have it released in July
- **3. Prescription Benefits Manager –** due to the complexity of this scope, it is recommended to join with other state -wide Funds for procurement though a cooperative pricing system (HICPS). Resolution 17-25 ratifies membership for the procurement of a PBM. We will need a representative to the HICPS. The development of this RFP has begun.

#### 2024 NEW MEMBER PHARMACY REBATES

In reviewing Year End financials, PERMA discovered an error with the Express Scripts rebate implementation on the new 2024 groups, therefore the Fund did not receive the guaranteed rebates for those groups. Appendix II contains a memo from Express Scripts detailing the timeline and estimated rebates.

We will be updating the year-end financials when the final number of the rebate impact is provided.

#### FUND ATTORNEY

The Fund Attorney, Joel Shain, joined Murphy Orlando, LLC as Of Counsel effective February 1, 2025. The formal memo is in Appendix III outlining this change.

Resolution 18-25 authorizes a Novation Agreement for the 2025 Fund Attorney contract.

				HONAL HEALTH IN FAST TRACK REPORT		
			AS OF	March 31, 2025		
			THIS	YTD	PRIOR	FUND
			MONTH	CHANGE	YEAR END	BALANCE
UNDE		ME	4,970,595	14,897,362	317,582,209	332,479,57
-	EXPENSES		.,,		,	,,
	Paid Claims		4,555,970	14,372,396	261,207,447	275,579,84
	IBNR		307,907	176,489	4,930,407	5,106,8
	Less Specific Excess		-	(122,532)	(4,454,023)	(4,576,5
	Less Aggregate Exce	200	-	-	-	
			4,863,877	14,426,353	261,683,831	276,110,18
			4,003,077	17,720,333	201,003,031	270,110,10
	MA & HMO Premiun	06	276,980	838,165	10,777,341	11,615,5
	Excess Premiums	15	172,844	520,644	13,932,515	14,453,1
	Administrative		466,606	1,380,005		
					28,603,902	29,983,9
-	L EXPENSES		916,430	2,738,814	53,313,759	56,052,57
	RWRITING PROFIT/(	LOSS) (1-2-3)	(809,712)	(2,267,805)	2,584,620	316,8
	TMENT INCOME		5,665	18,807	563,246	582,0
DIVIDE	ND INCOME		-	-	-	
STATU	TORY PROFIT/(LOSS	5) (4+5+6)	(804,047)	(2,248,998)	3,147,866	898,86
DIVIDE						
			-	-	-	
. Transfe	erred Surplus IN		-	-	-	-
0. Transf	erred Surplus OUT		_	_	-	-
	UTORY SURPLUS	(7-8+9)	(804,047)	(2,248,998)	3,147,866	898,86
		(, , , , , , , , , , , , , , , , , , ,			0,2 17,000	000,00
			•	CITS) BY FUND YEAR		
Closed		Surplus	1,041	(35,257)	4,506,645	4,471,3
		Cash	1,041	(32,176)	4,503,564	4,471,3
2023		Surplus	(80,640)	(109,262)	502,748	393,4
		Cash	(80,640)	(109,262)	589,385	480,1
2024		Surplus	(196,158)	(310,059)	(1,861,527)	(2,171,5
		Cash	325,875	(2,662,931)	(120,622)	(2,783,5
2025		Surplus	(528,291)	(1,794,419)		(1,794,4
		Cash	(241,724)	2,744,530		2,744,5
OTAL SU	URPLUS (DEFICITS	S)	(804,047)	(2,248,998)	3,147,866	898,86
OTAL C	ASH		4,553	(59,840)	4,972,326	4,912,48
			CLAIM ANALY.	SIS BY FUND YEAR		
τοται	. CLOSED YEAR CLAI	MS	1,104	43,861	179,931,905	179,975,7
	YEAR 2023		-,	-10,002	1, 3,301,303	2, 3, 3, 5, 5, 5
			01.420	112 454	24 912 120	24 024 5
	Paid Claims IBNR		81,439	112,454	34,812,126	34,924,5
			-	-	(222.250)	-
	Less Specific Excess		-		(233,358)	(233,3
	Less Aggregate Exce	255	-	-	-	•
	FY 2023 CLAIMS		81,439	112,454	34,578,768	34,691,2
TOTAL	YEAR 2024					
TOTAL FUND			436,474	4,768,025	42,619,026	47,387,0
TOTAL FUND	Paid Claims		(246,520)	(4,338,757)	4,930,407	591,6
TOTAL	IBNR			(122,532)	(376,276)	(498,8
TOTAL	IBNR Less Specific Excess		-			
TOTAL FUND	IBNR Less Specific Excess Less Aggregate Exce		-	-	-	
TOTAL	IBNR Less Specific Excess Less Aggregate Exce . <b>FY 2024 CLAIMS</b>		- - 189,954	- 306,736	47,173,157	47,479,8
TOTAL FUND	IBNR Less Specific Excess Less Aggregate Exce				47,173,157	
TOTAL FUND	IBNR Less Specific Excess Less Aggregate Exce . <b>FY 2024 CLAIMS</b>		- - 189,954 4,036,952	- <b>306,736</b> 9,448,056	47,173,157	
TOTAL FUND	IBNR Less Specific Excess Less Aggregate Exce . FY 2024 CLAIMS YEAR 2025				47,173,157	9,448,0
TOTAL FUND	IBNR Less Specific Excess Less Aggregate Exce FY 2024 CLAIMS YEAR 2025 Paid Claims	255	4,036,952	9,448,056	47,173,157	9,448,0
TOTAL FUND	IBNR Less Specific Excess Less Aggregate Exce FY 2024 CLAIMS YEAR 2025 Paid Claims IBNR	255	4,036,952	9,448,056	47,173,157	9,448,0
TOTAL FUND	IBNR Less Specific Excess Less Aggregate Exce FY 2024 CLAIMS YEAR 2025 Paid Claims IBNR Less Specific Excess	255	4,036,952	9,448,056	47,173,157	47,479,8 9,448,0 4,515,2 - - - 13,963,3

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund.

#### SOUTHERN SKYLAND REGIONAL HIF CONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2025

#### **BY FUND YEAR**

•	SSRHIF 2025	SSRHIF 2024	SSRHIF 2023	SSRHIF Closed Year	FUND BALANCE
ASSETS					
Cash & Cash Equivalents	2,744,530	(2,783,553)	480,123	4,471,387	4,912,486
Assesstments Receivable (Prepaid)	388,003	790,738	-	-	1,178,741
Interest Receivable	-	-	-	-	-
Specific Excess Receivable	-	78	-	-	78
Aggregate Excess Receivable	-	-	-	-	-
Dividend Receivable	-	-	-	-	-
Prepaid Admin Fees	-	-	-	-	-
Other Assets	1,354,345	499,739	(43,637)	-	1,810,447
Total Assets	4,486,878	(1,492,999)	436,486	4,471,387	7,901,753
LIABILITIES					
-					
Accounts Payable IBNR Reserve	- 4,515,246	- 591,650	-	-	- 5,106,896
A4 Retiree Surcharge	4,515,240 8,198	17,577	-	-	25,775
Dividends Payable	0,190	17,577	-	-	23,775
Aœrued/Other Liabilities	1,757,853	69,360	43,000	-	1,870,213
Total Liabilities	6,281,297	678,587	43,000	-	7,002,884
EQUITY					
Surplus / (Defiat)	(1,794,419)	(2,171,586)	393,486	4,471,387	898,868
Total Equity	(1,794,419)	(2,171,586)	393,486	4,471,387	898,868
_					
Total Liabilities & Equity	4,486,878	(1,492,999)	436,486	4,471,387	7,901,753
BALANCE	-	-	-	-	-

This report is based upon information which has not been audited nor certified

by an actuary and as such may not truly represent the condition of the fund.

Fund Year allocation of claims have been estimated.

RATIOS				
			FY2025	
INDICES	2024	JAN	 FEB	 MAR
Cash Position	4,972,326	\$ 4,910,109	\$ 4,907,934	\$ 4,912,486
IBNR	4,930,407	\$ 4,743,304	\$ 4,798,989	\$ 5,106,896
Assets	8,717,560	\$ 8,649,595	\$ 11,241,871	\$ 7,901,753
Liabilities	5,569,694	\$ 6,140,226	\$ 9,538,955	\$ 7,002,884
Surplus	3,147,866	\$ 2,509,369	\$ 1,702,916	\$ 898,868
Claims Paid Month	3,887,267	\$ 4,960,235	\$ 4,856,191	\$ 4,555,970
Claims Budget Month	3,742,323	\$ 4,027,536	\$ 4,028,845	\$ 4,019,287
Claims Paid YTD	46,511,447	\$ 4,960,235	\$ 9,816,426	\$ 14,372,396
Claims Budget YTD	44,925,436	\$ 4,027,536	\$ 8,056,381	\$ 12,075,668
RATIOS				
Cash Position to Claims Paid	1.28	0.99	1.01	1.08
Claims Paid to Claims Budget Month	1.04	1.23	1.21	1.13
Claims Paid to Claims Budget YTD	1.04	1.23	1.2	1.2
Cash Position to IBNR	1.01	1.04	1.02	0.96
Assets to Liabilities	1.57	1.41	1.18	1.13
Surplus as Months of Claims	0.84	0.62	0.42	0.22
IBNR to Claims Budget Month	1.32	1.18	1.19	1.27

Туре	January	February	March	Total
Med Budget	3,114,527.00	3,116,123.00	3,108,732.00	9,339,382.00
Med Claims	1,491,929.67	2,665,162.41	3,017,121.53	7,174,213.61
Med IBNR	2,091,572.00	1,091,314.00	556,426.00	3,739,312.00
Spec Reim	-	-	-	-
	(468,974.67)	(640,353.41)	(464,815.53)	(1,574,143.61)
% Variance	-15.06%	-20.55%	-14.95%	-16.85%
Туре	January	February	March	Total
Rx Budget	913,009.01	912,722.01	910,555.01	2,736,286.03
Rx Claims	672,885.99	1,212,349.16	1,324,454.92	3,209,690.07
Rx IBNR	778,177.00	(244.00)	(1,999.00)	775,934.00
RX Rebate	(457,617.44)	(173,605.84)	(304,624.07)	(935,847.35)
	(80,436.54)	(125,777.31)	(107,276.84)	(313,490.69)
% Variance	-8.81%	-13.78%	-11.78%	-11.46%
Туре	January	February	March	Total
Budget	4,027,536.01	4,028,845.01	4,019,287.01	12,075,668.03
Claims	2,164,815.66	3,877,511.57	4,341,576.45	10,383,903.68
IBNR	2,869,749.00	1,091,070.00	554,427.00	4,515,246.00
Spec Reim	-	-	-	-
Rx Rebate	(457,617.44)	(173,605.84)	(304,624.07)	(935,847.35)
	(549,411.21)	(766,130.72)	(572,092.37)	(1,887,634.30)

SOUTHERN SK	YLAND REGION	AL HEALT	HINSURAN	CE FUND		
	2025 Budget	Status Repor	rt			
		ch 31, 2025				
				YTD	\$ Variance	% Varaiance
Expected Losses	YTD Budgeted	Annual	Latest Filed	Expensed		
Medical Claims (Aetna)	9,339,382	37,187,061	37,521,520	10,913,526	(1,574,144)	-17%
Prescription Claims (Express Scripts)	3,872,896	15,454,954	15,677,379			
Prescription Rebates (Express Scripts)	(1,136,610)	(4,546,440)	(4,546,440)			
Subtotal Prescription	2,736,286	10,908,514	11,130,939	3,049,777	(313,491)	-11%
Subtotal Claims	12,075,668	48,095,575	48,652,459	13,963,302	(1,887,634)	-16%
Medicare Advantage- AETNA-MA	156,974	631,846	639,744			
Medicare Advantage - UHC-MA	298,093	1,203,184	1,192,612			
Subtotal Insured Programs	455,067	1,835,030	1,832,356	453,627	1,440	0%
Horizon Dental	320,178	1,277,205	1,226,220	384,538	(64,360)	-20%
Partnership Health Center - Integrity Management	184,385	736,000	733,800	163,824	20,561	11%
Partnership Health Center - Rent	49,000	196,000	196,000	59,241	(10,241)	-21%
Partnership Health Center - Facility Expenses	719,082	2,876,328	2,876,325	640,340	78,742	11%
Subtotal PHC	952,467	3,808,328	3,806,125	863,404	89,063	9%
<b>D</b> . 1						
Reinsurance	502.005	2 001 570	2 0/5 (82	520 (44	2 591	0.0/
Specific	523,225	2,091,570	2,065,683	520,644	2,581	0%
Total Loss Fund	14,326,605	57,107,709	57,582,843	16,185,516	(1,858,911)	-13%
Contingency	30,316	121,263	121,263	-	30,316	100%
Expenses						
Legal	2,500	10,000	10,000	3,760	(1,260)	-50%
Executive Director/Program Manager	145,195	581,219	574,284	171,793	3,802	3%
Enrollment Vendor	30,400	121,692	120,240	,	in Executive Di	
TPA - Aetna	209,571	836,192	833,206	210,467	(896)	
Actuary	3,698	14,790	14,790	3,700	(3)	
Auditor	5,192	20,766	20,766	5,192	(1)	1
Consulting	70,015	279,310	305,475	70,058	(43)	0%
Marketing	18,750	75,000	75,000	18,750	-	0%
	495 210	1 0 20 0 / 0	1.052.5(1	492 720	1 500	0.0/
Subtotal Expenses	485,319	1,938,969	1,953,761	483,720	1,599	0%
Miscellaneous and Contingency	2,602	10,407	10,407	4,330	(1,728)	-66%
Claims Auditor	10,000	40,000	40,000	10,000	-	0%
GASB 75 Reporting	750	3,000	3,000	750	-	0%
A4 Surcharge	8,198	32,828	34,240	8,198	0	0%
ACA Taxes	2,750	11,000	11,000	2,750	-	0%
Subtotal Miscellaneous Expenses	24,300	97,235	98,647	26,028	(1,728)	-7%
Total Expenses	509,619	2,036,204	2,052,408	509,747	(128)	0%
		,				
Total Budget	14,866,540	59,265,176	59,756,513	16,695,263	(1,828,724)	-12%

#### **RESOLUTION NO. 17-25**

#### SOUTHERN SKYLANDS REGIONAL HEALTH INSURANCE FUND RESOLUTION FOR MEMBER PARTICIPATION IN THE HEALTH INSURANCE COOPERATIVE PRICING SYSTEM A RESOLUTION AUTHORIZING THE SOUTHERN SKYLANDS REGIONAL HEATLH INSRUANCE FUND TO ENTER INTO A COOPERATIVE PRICING AGREEMENT

**WHEREAS**, N.J.S.A. 40A:11- 11(5), N.J.S.A. 18A:18A-11 and N.J.A.C. 5:34-7.3 authorizes contracting units to establish a Cooperative Pricing System and to enter into Cooperative Pricing Agreements for its administration; and

**WHEREAS**, the Southern Skylands Regional Health Insurance Fund, hereinafter referred to as the "Lead Agency " has offered voluntary participation in a Cooperative Pricing System for the purchase of Pharmacy Benefit Manager Services; and

**WHEREAS**, on May 13, 2025, the Executive Committee of the Southern Skylands Health Insurance Fund duly considered participation in the Health Insurance Cooperative Pricing System for the provision and performance of goods and services;

#### **NOW, THEREFORE BE IT RESOLVED** as follows:

#### TITLE

This Resolution shall be known and may be cited as the Cooperative Pricing Resolution of the Health Insurance Cooperative Pricing System.

#### AUTHORITY

Pursuant to the provisions of N.J.S.A.40A: 11-11(5), N.J.S.A. 18A:18A-11and N.J.A.C. 5:34-7.3 the Chair is hereby authorized to enter into a Cooperative Pricing Agreement with the Lead Agency and to execute and deliver a Joinder Agreement and such other documents as are necessary to confirm membership and participation in the Cooperative Pricing System.

#### **CONTRACTING UNIT**

The Lead Agency shall be responsible for complying with the provisions of the local Public Contracts Law (N.J.S.A. 40A:11-1 et seq.) and all other provisions of the revised statutes of the State of New Jersey.

#### **EFFECTIVE DATE**

This resolution shall take effect immediately upon passage.

#### CERTIFICATION

I hereby certify the foregoing to be an original resolution adopted by the Executive Committee of the Southern Skylands Health Insurance Fund at a meeting held on May 13, 2025.

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CHAIRPERSON

ATTEST:

SECRETARY

#### **RESOLUTION NO. 18-25**

#### SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND RESOLUTION AUTHORIZING A NOVATION AGREEMENT FOR MUPRHY ORLANDO, LLC, INC.

**WHEREAS**, the Southern Skyland Regional Health Insurance Fund (Hereinafter the "Fund") entered a Professional Service Contract by Resolution 1-25 with Shain Schaffter, PC. for legal services; and,

**WHEREAS,** Joel L. Shain, Esq. and Marguerite M. Schaffer, Esq. have joined the firm of Murphy Orlando LLC as Of Counsel; and,

**WHEREAS**, it has been proposed that the Southern Skylands Regional Health Insurance Fund execute a Novation Agreement between Shain Schaffer, PC. and Murphy Orlando LLC, which would permit the assignment of the contracts between the Health Insurance Fund and Shain Schaffer, PC to Murphy Orlando LLC.

**NOW, THEREFORE, BE IT RESOLVED** by the Executive Committee of the Southern Skyland Regional Health Insurance Fund does hereby authorize the Chairperson of the Fund to execute a Novation Agreement with Shain Schaffer, PC and Murphy Orlando LLC.

#### ADOPTED: MAY 13, 2025

BY:

CHAIRPERSON

ATTEST:

SECRETARY

### Southern Skyland Regional HIF Program Manager

# May 2025 Program Manager: PERMA Risk Management Services LLC

# **Operational Updates:**

# **Eligibility/Enrollment:**

Please direct any eligibility, enrollment, or system related questions to your assigned Client Services team.

- Elizabeth Cronrath, ecronrath@permainc.com, 856-552-4662
- Alex Koch, <u>akoch@permainc.com</u>, 856-552-4778

System training (new and refresher) is provided to all contacts with WEX access **every 3**<sup>rd</sup> **Wednesday at 10AM**. Please contact <u>HIFtraining@permainc.com</u> for additional information or to request an invite.

In the subject line of the email, please include: *Training – Fund Name and Client Name*. Please be sure to add the date of the training you would like to attend in your email so an invite can be sent.

# **Coverage Updates:**

# 2025 National Preferred Formulary (NPF) – Effective 7/1/25

Brokers were sent the updated 2025 Formulary and Exclusions lists effective July 1, 2025, on May 8, 2025. Please note the following:

# NPF (applies to Somerset County Library, Borough of Manville and Township of Raritan only):

- NPF Exclusions List, please note the following:
  - **Humalog** excluded for members with a new prescription as of 1/1/25, members currently taking the drug will be excluded effective 1/1/26
    - Members should share the covered preferred alternatives provided in the list with their providers
    - The number of impacted members will be provided later in 2025
  - **Humira** excluded for members with a new prescription as of 1/1/25, members currently taking the drug will be excluded effective 7/1/25
    - Members should share the covered preferred alternatives provided in the list with their providers
    - There are no members impacted by the change

# Basic Formulary (applies to Somerset County, Somerset Parks, Somerset Vo Tech, Borough of Somerville, Borough of Peapack Gladstone, Township of Hillsborough only)

Please note the following:

- **Humalog** changing from preferred to non-preferred for members with a new prescription as of 1/1/25 the change for members are the table of the drug will be sin effective 1/1/26
  - 1/1/25, the change for members currently taking the drug will begin effective 1/1/26
    - Members should share the covered preferred alternatives provided in the list with their providers
    - The number of impacted members will be provided later in 2025
- **Humira** changing from preferred to non-preferred for members with a new prescription as of 1/1/25, the change for members currently taking the drug will begin effective 7/1/25
  - Members should share the covered preferred alternatives provided in the list with their providers
  - Members impacted by the change (5) will be notified by ESI

# SaveOn (applies to all members) – Effective 7/1/25

Brokers were sent the updated 2025 SaveOn List effective July 1, 2025, on May 7, 2025. Please note the following:

- Drugs highlighted in green (21) were added to the list effective July 1, 2025
- Drugs highlighted in red (5) were removed from the list effective July 1, 2025
  - $\circ$  There were no Southern Skyland members impacted by the drugs removed from the list

# 4Q2024 SaveOn Savings (1/1/2024 through 12/31/24)

In 4Q2024, the Southern Skylands Regional Health Insurance Fund saved \$382,245 for members enrolled in SaveOn, an additional \$11,932 in savings from 3Q2024. There are currently 92 participants in the program, an increase of 11 members compared to 3Q2024. In 2024, Skylands Fund members who used SaveOn saved a total of \$346 in copays. The average savings per prescription to date was \$577. See Appendix for the full report.

# **Top Therapeutic 5 Categories**:

- Inflammatory Conditions
  - 43 members, totaling \$171,438 in savings (increase of 3 members from the prior period)
- Asthma & Allergy
  - 21 members, totaling \$73,059 in savings (increase of 2 members from the prior period)
- Cancer
  - 13 members, totaling \$85,952 in savings (increase of 1 member from the prior period)
- Multiple Sclerosis
  - o<sup>4</sup> members, totaling \$27,933 in savings (no change in members from the prior period)

- Osteoporosis
  - 8 members, totaling \$2,713 in savings (increase of 4 members and moved from #6 of the top categories to #5 from the prior period)

# **Express Scripts**:

# GLP-1 Weight Loss Program (Encircle) Recommendation Effective 9/1/24

The Program Manager has consulted with the MRHIF Pharmacy Benefit Manager (PBM) Express Scripts (ESI) in determining a program to assist with the increasing cost of GLP-1 medications being used for weight loss. The Encircle Program encompasses the criteria recommended for the drugs intended use; lifestyle modification, member engagement, overall adherence. As a result, the Program Manager is recommending the Encircle Program for Southern Skyland Regional HIF participants who are approved for weight loss medications using the following criteria:

- BMI  $\geq$  32 OR
- BMI between  $27 \leq 32$  WITH 2 or more documented comorbidities

# Effective 1/1/25:

In addition to receiving an approved prior authorization (PA), below are the mandatory guidelines of the program:

- Members will receive a welcome kit from Omada free of charge. The kit includes a digital scale and information on downloading the mobile app and/or using the web browser. The scale is programmed to the member's ESI active account prior to delivery. The scale will record each weigh-in and will update the member's file automatically. Members must weigh-in a minimum of 4 times a month
- Members must engage with an assigned online Omada coach via a mobile application or web browser a minimum of 4 times a month

If members do not adhere to both of the mandatory requirements the following month in which they are non-compliant, they will not be able to refill their weight loss prescription. Members will be required to complete the missing weigh-ins and/or online coaching engagement in order to refill their prescription.

Members who have a current PA on file will be grandfathered until their PA on file has expired with ESI. Upon renewal of their PA they will be need to meet the above BMI requirements to be considered for approval. If approved, they will receive the Omada welcome kit and will need to adhere to the Encircle program requirements as outlined.

Communications will be sent to all impacted members with registration information. Once registered members will receive an access code to sign up for the Omada welcome kit.

#### 2025 LEGISLATIVE REVIEW:

# Medical and Rx Reporting: None

# No Surprise Billing and Transparency Act- Continued Delays

The Health Insurance Funds, including Southern Skyland Regional HIF protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

- Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the Southern Skyland Regional HIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs

#### 2023 Specialized Audits

As approved through an RFP through the Program Manager's contract, the HIFs has acquired the services of AIM to conduct specialized audits for the Southern Skyland Regional HIF. AIM will complete medical claims audits for claims administered by Aetna. The claim audit being performed will determine Aetna's claim processing and financial accuracy of medical claims. AIM will also perform an Operation Review. Aim will perform an in-depth evaluation of the controls employed by the Aetna to ensure quality administration.

# **Carrier Appeals:**

#### Carrier Appeals

Submission Date	Appeal Type	Appeal Number	Reason	Determination	Determination Date
12/20/2025	Medical/Aetna	SSRHIF 2024 12 01	Laboratory Services	Upheld	
02/10/2025	Medical/Aetna	SSRHIF- 2025-02- 01	Medical Device	Upheld	03/19/2025

#### **IRO Submissions:**

Submission	Appeal Type	Appeal	Reason	Determination	Determination
Date		Number			Date

12/20/2025	Medical/Aetna	SSRHIF	Laboratory	Under Review	
		2024 12 01	Services		

IRO Submissions: None

#### SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND SUPPLEMENTAL BILLS LIST

Resolution No			APRIL 2025
	WHEREAS, the Treasurer has certified that	t funding is available to pay the following bills:	
	<b>BE IT RESOLVED</b> that the Southern Skyland Re Fund Treasurer to issue warrants in		
	FURTHER, that this authorization shall be made	de a permanent part of the records of the Fund.	
FUND YEAR CLOSE			
	VendorName	Comment	<u>InvoiceAmount</u>
	DEPARTMENT OF THE TREASURY	INTEREST PAYMENT TAX YR 06- 2022 04/25	203.33 203.33
		Total Payments FY CLOSED	203.33
		TOTAL WIRES CLOSED	202.33
FUND YEAR 2023	VendorName	<u>Comment</u>	InvoiceAmount
	INTEGRITY HEALTH, LLC	2023 PERFORMANCE METRICS INCENTIVE	67,200.00 <b>67,200.00</b>
		Total Payments FY 2023	67,200.00
<u>FUND YEAR 2024</u>		TOTAL CHECKS 2023	67,200.00
	VendorName	Comment	InvoiceAmount
	JOSEPH GRAHAM	2024 WELLNESS REIM BURSEMENTS 04/25	1,580.00 <b>1,580.00</b>
		Total Payments FY 2024	1,580.00
<u>FUND YEAR 2025</u>		TOTAL CHECKS 2024	1,580.00
	VendorName	Comment	InvoiceAmount
	AETNA HEALTH MANAGEMENT, LLC	MEDICARE ADVANTAGE 04/25	52,818.41 <b>52,818.41</b>
	HORIZON BLUE CROSS BLUE SHIELD OF NJ	COUNTY-731345395 INV 306410623 3/3/25	101,576.36
	HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ	LIBRARY-488920617 INV 306410458 3/3/25 BOSS-271255463 INV 306605469 3/14/25	508.41 13,491.34
	HORIZON BLUE CROSS BLUE SHIELD OF NJ	LIBRARY-273954962-INV 306410284 3/3/25	9,497.13 <b>125,073.24</b>
	PERMA RISK MANAGEMENT SERVICES	ENROLLMENT FEES 04/25	10,384.00
	PERMA RISK MANAGEMENT SERVICES	ADMINISTRATION FEES 04/25 POSTAGE 03/25	18,898.88
	PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES	POSTAGE 03/25 PROGRAM MANAGER FEES 04/25	41.09 29,724.20
			59,048.17
	ACTUARIAL SOLUTIONS, LLC	ACTUARY FEES Q2 2025	3,700.00 <b>3,700.00</b>
	SOMERSET COUNTY	QPA Q1 2025 INV 2025-01 04/25	3,000.00 <b>3,000.00</b>
	MARSH & MCLENNAN AGENCY, LLC	CONSULTANT FEES 04/25	3,049.25 <b>3,049.25</b>
	ACRISURE NJ PARTNERS INS. SERVICES LLC	CONSULTANT FEES 04/25	2,412.93 <b>2,412.93</b>
	FAIRVIEW INSURANCE AGENCY ASSOCIATES INC	CONSULTANT FEES 04/25	2,685.58 <b>2,685.58</b>
	GANNETT NEW YORK NJ LOCALIQ	17 A# 1184295 INV 6905656-10935200 1/12/25	43.37 <b>43.37</b>

FINAL TOUCH PLANTSCAPING, LLC	HORTICULTURAL THER. INV FTP1003 4/25	500.00 <b>500.00</b>
ACCESS	INV 11420444 DEPT 002 2/28/25	14.53 <b>14.53</b>
INTEGRITY HEALTH, LLC	BE BETTER W/O COACH INV. 2.2025 04/25	850.00 <b>850.00</b>
SOMERVILLE URBAN RENEWAL LLC	MONTHLY RENT 04/25	19,747.00 <b>19,747.00</b>
	TOTAL CHECKS 2025	272,942.48
UNITED (MEDICARE ADVANTAGE)	MEDICARE ADVANTAGE 04/25	99,684.11 <b>99,684.11</b>
AETNA	TPA FEES 04/25	70,255.06 <b>70,255.06</b>
CONNER STRONG & BUCKELEW	CONSULTING FEES 04/25	8,740.06 <b>8,740.06</b>
CONNER STRONG & BUCKELEW	MARKETING MGR FEES 04/25	6,250.00 <b>6,250.00</b>
RSC INSURANCE BROKERAGE INC	CONSULTANT FEE 04/25	2,273.86 <b>2,273.86</b>
CAPITAL BENEFITS LLC	CONSULTANT FEE 04/25	4,247.88 <b>4,247.88</b>
HCC LIFE INSURANCE COMPANY	SPECIFIC REINSURANCE 04/25	179,022.69 <b>179,022.69</b>
	TOTAL WIRES 2025	370,473.66
	Total Payments FY 2025	643,416.14
	TOTAL PAYMENTS ALL FUND YEARS	712,399.47

#### Chairperson

Attest:

Dated: \_\_\_\_

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

# SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND BILLS LIST

Resolution No			APRIL 2025
	WHEREAS, the Treasurer has certified that fu	nding is available to pay the following bills:	
	<b>BE IT RESOLVED</b> that the Southern Skyland Region Fund Treasurer to issue warrants in pay	ment of the following claims; and	
	<b>FURTHER</b> , that this authorization shall be made a	a permanent part of the records of the Fund.	
FUND YEAR 2025	VendorName	Comment	<u>InvoiceAmount</u>
	INTEGRITY HEALTH, LLC	HEALTH CARE MGMT FEE FOR 3/25	54,494.85 <b>54,494.85</b>
	INTEGRITY HEALTH, LLC	HEALTH CARE EXPENSE-FACILITY 03/25	220,743.75 <b>220,743.75</b>
		Total Payments FY 2025	275,238.60
		TOTAL PAYMENTS ALL FUND YEARS	275,238.60

Chairperson

Attest:

Dated: \_\_\_

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

# SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND SUPPLEMENTAL BILLS LIST

Resolution No			MAY 2025
	WHEREAS, the Treasurer has certified that	funding is available to pay the following bills:	
	<b>BE IT RESOLVED</b> that the Southern Skyland Reg Fund Treasurer to issue warrants in p		
	FURTHER, that this authorization shall be made	le a permanent part of the records of the Fund.	
<u>FUND YEAR 2025</u>			
	VendorName	Comment	InvoiceAmount
	AETNA HEALTH MANAGEMENT, LLC	MEDICARE ADVANTAGE 05/25	52,818.41 <b>52,818.41</b>
	HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ	COUNTY-731345395 INV 306644257 4/1/25 LIBRARY-488920617 INV 306644109 4/01/25 BOSS-271255463 INV 306835160 4/14/25 LIBRARY-273954962-INV 306643958 4/1/25	98,717.78 508.41 14,196.34 9,496.83 <b>122,919.36</b>
	PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES	ENROLLMENT FEES 05/25 ADMINISTRATION FEES 05/25 POSTAGE 04/25 PROGRAM MANAGER 05/25	10,004.00 18,207.28 68.17 28,636.45 <b>56,915.90</b>
	ACRISURE NJ PARTNERS INS. SERVICES LLC	CONSULTANT FEES 05/25	2,098.20 <b>2,098.20</b>
	FAIRVIEW INSURANCE AGENCY ASSOCIATES INC	CONSULTANT FEES 05/25	2,685.58 <b>2,685.58</b>
	GANNETT NEW YORK NJ LOCALIQ	A# 1122084 INV 7010938-11161116 3/27/25	114.36 <b>114.36</b>
	ACCESS	INV 11475340 DEPT 002 3/31/25	10.62 <b>10.62</b>
	INTEGRITY HEALTH, LLC	BE BETTER W/O COACH INV. 3.2025 5/25	850.00 <b>850.00</b>
	SOM ERVILLE URBAN RENEWAL LLC	MONTHLY RENT 05/25	19,747.00 <b>19,747.00</b>
		CHECK TOTALS	258,159.43
	UNITED (MEDICARE ADVANTAGE)	MEDICARE ADVANTAGE 05/25	100,203.09 <b>100,203.09</b>
	AETNA	TPA FEES 05/25	68,089.92 <b>68,089.92</b>
	CONNER STRONG & BUCKELEW	CONSULTING FEES 05/25	8,695.54 <b>8,695.54</b>

Attest:	Dated:	
Chairperson		
	TOTAL PAYMENTS ALL FUND YEARS	621,814.57
	Total Payments FY 2025	621,814.57
	ACH TOTALS	363,655.14
HCC LIFE INSURANCE COMPANY	SPECIFIC REINSURANCE 05/25	170,888.85 <b>170,888.85</b>
MARSH & MCLENNAN AGENCY, LLC	CONSULTANT FEES 05/25	3,006.00 <b>3,006.00</b>
CAPITAL BENEFITS LLC	CONSULTANT FEES 05/25	4,247.88 <b>4,247.88</b>
RSC INSURANCE BROKERAGE INC	CONSULTANT FEES 05/25	2,273.86 <b>2,273.86</b>
CONNER STRONG & BUCKELEW	MARKETING MGR FEES 05/25	6,250.00 <b>6,250.00</b>
CONNER STRONG & BUCKELEW	CONSULTING FEES 05/25	8,695.54 <b>8,695.54</b>

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

# SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND BILLS LIST

Resolution No			MAY 2025
	WHEREAS, the Treasurer has certified that fur	nding is available to pay the following bills:	
	<b>BE IT RESOLVED</b> that the Southern Skyland Region Fund Treasurer to issue warrants in pay	-	
	FURTHER, that this authorization shall be made a	permanent part of the records of the Fund.	
FUND YEAR 2025	Var de Mare	Comment	T
	VendorName	Comment	<u>InvoiceAmount</u>
	INTEGRITY HEALTH, LLC	HEALTH CARE EXPENSE-FACILITY FOR 04/25	231,497.70 231,497.70
	INTEGRITY HEALTH, LLC	HEALTH CARE MGMT FEE FOR 4/25	55,062.72 <b>55,062.72</b>
		Total Payments FY 2025	286,560.42
		TOTAL PAYMENTS ALL FUND YEARS	286,560.42

Chairperson

Attest:

Dated: \_\_\_

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

			SOUTHERN S	SKYLAND REGIO	NAL HEALTH INS	SURANCEFUND			
			SUMMARY OF C	ASH TRANSACTI	ONS - ALL FUND	YEARS COMBINED			
Current Fund Year:	2025								
Month Ending:	February								
	Medical	РНС	Rx	Reinsurance	Dental	Cont.	Admin	<b>Closed Year</b>	TOTAL
OPEN BALANCE	(1,200,959.97)	706,466.47	(2,326,889.41)	(69,759.51)	22,598.19	141,398.16	3,171,702.95	4,465,551.71	4,910,108.59
RECEIPTS									
Assessments	1,332,682.01	131,128.09	366,575.13	67,199.11	0.00	4,172.31	107,870.68	0.00	2,009,627.33
Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Invest Pymnts	650.11	411.71	148.60	0.00	27.03	82.41	1,848.44	2,602.48	5,770.78
Invest Adj	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Subtotal Invest	650.11	411.71	148.60	0.00	27.03	82.41	1,848.44	2,602.48	5,770.78
Other *	216,825.78	0.00	358,206.22	0.00	37,318.27	0.00	3,266,552.05	3,081.00	3,881,983.32
TOTAL	1,550,157.90	131,539.80	724,929.95	67,199.11	37,345.30	4,254.72	3,376,271.17	5,683.48	5,897,381.43
EXPENSES									
Claims Transfers	3,809,850.63	0.00	1,219,057.56	0.00	0.00	0.00	0.00	888.56	5,029,796.75
Expenses	152,635.91	248,167.70	0.00	173,547.99	131,189.45	0.00	164,218.34	0.00	869,759.39
Other *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	3,962,486.54	248,167.70	1,219,057.56	173,547.99	131,189.45	0.00	164,218.34	888.56	5,899,556.14
END BALANCE	(3,613,288.61)	589,838.57	(2,821,017.02)	(176,108.39)	(71,245.96)	145,652.88	6,383,755.78	4,470,346.63	4,907,933.88

			SOUTHERN S	SKYLAND REGIO	NAL HEALTH IN	SURANC E FUND					
	SUMMARY OF CASH TRANSACTIONS - ALL FUND YEARS COMBINED										
Current Fund Year:	2025										
Month Ending:	February										
	Medical	РНС	Rx	Reinsurance	Dental	Cont.	Admin	Closed Year	TO TAL		
OPEN BALANCE	(1,200,959.97)	706,466.47	(2,326,889.41)	(69,759.51)	22,598.19	141,398.16	3,171,702.95	4,465,551.71	4,910,108.59		
RECEIPTS											
Assessments	1,332,682.01	131,128.09	366,575.13	67,199.11	0.00	4,172.31	107,870.68	0.00	2,009,627.33		
Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Invest Pymnts	650.11	411.71	148.60	0.00	27.03	82.41	1,848.44	2,602.48	5,770.78		
Invest Adj	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Subtotal Invest	650.11	411.71	148.60	0.00	27.03	82.41	1,848.44	2,602.48	5,770.78		
Other *	216,825.78	0.00	358,206.22	0.00	37,318.27	0.00	3,266,552.05	3,081.00	3,881,983.32		
TOTAL	1,550,157.90	131,539.80	724,929.95	67,199.11	37,345.30	4,254.72	3,376,271.17	5,683.48	5,897,381.43		
EXPENSES											
Claims Transfers	3,809,850.63	0.00	1,219,057.56	0.00	0.00	0.00	0.00	888.56	5,029,796.75		
Expenses	152,635.91	248,167.70	0.00	173,547.99	131,189.45	0.00	164,218.34	0.00	869,759.39		
Other *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
TOTAL	3,962,486.54	248,167.70	1,219,057.56	173,547.99	131,189.45	0.00	164,218.34	888.56	5,899,556.14		
END BALANCE	(3,613,288.61)	589,838.57	(2,821,017.02)	(176,108.39)	(71,245.96)	145,652.88	6,383,755.78	4,470,346.63	4,907,933.88		

SUMMARY OF CASH AND INVESTM	ENT INS TRUMENTS	
SOUTHERN SKYLAND REGIONAL H	EALTH INSURANC	E FUND
ALL FUND YEARS COMBINED		
CURRENT MONTH	February	
CURRENT FUND YEAR	2025	
	<b>Description:</b>	<b>Investors Bank</b>
	ID Number:	
	Maturity (Yrs)	
	Purchase Yield:	
	TO TAL for All	
А	ccts & instruments	
Opening Cash & Investment Balance		4,910,108.59
Opening Interest Accrual Balance	\$0.00	
1 Interest Accrued and/or Interest Cost	\$0.00	\$0.00
2 Interest Accrued - discounted Instr.s	\$0.00	\$0.00
3 (Amortization and/or Interest Cost)	\$0.00	\$0.00
4 Accretion	\$0.00	\$0.00
5 Interest Paid - Cash Instr.s	\$5,770.78	\$5,770.78
6 Interest Paid - Term Instr.s	\$0.00	\$0.00
7 Realized Gain (Loss)	\$0.00	\$0.00
8 Net Investment Income	\$5,770.78	\$5,770.78
9 Deposits - Purchases	\$7,207,386.79	\$7,207,386.79
10 (Withdrawals - Sales)	-\$7,215,332.28	-\$7,215,332.28
Ending Cash & Investment Balance	\$4,907,933.88	\$4,907,933.88
Ending Interest Accrual Balance	\$0.00	\$0.00
Plus Outstanding Checks	\$4,552.59	\$4,552.59
(Less Deposits in Transit)	-\$4,162,946.95	-\$4,162,946.95
Balance per Bank	\$749,539.52	\$749,539.52

#### **RESOLUTION NO. 19-25**

#### SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND APPROVAL OF THE APRIL AND MAY 2025 BILLS LIST

WHEREAS, the Southern Skyland Regional Health Insurance Fund held a Public Meeting on May 13, 2025, for the purposes of conducting the official business of the Fund; and

**WHEREAS**, The Treasurer for the Fund presented bills lists to satisfy outstanding costs incurred for operating the Fund during the month of April and May 2025 for consideration and approval of the Executive Committee and

**WHEREAS**, a quorum of the Commissioners was present thereby conforming with the Policies and Procedures of the Fund to conduct official business of the Fund,

**NOW THEREFORE BE IT RESOLVED** the of the Southern Skyland Regional Health Insurance Fund hereby approve the Bills List for April and May 2025 prepared by the Treasurer of the Fund and duly authorize and concur said bills to be paid expeditiously, in accordance with the laws and regulations promulgated by the State of New Jersey for Insurance Funds.

#### ADOPTED: MAY 13, 2025

BY:

CHAIRPERSON

ATTEST:

SECRETARY



# Somerset County Partnership Health Center May 2025 Updates

#### SCPHC Utilization Overview

March 2025 SCPHC Utilization Report Overview:

- February and March 2025 reflected similar, sustained number of patients seen, services rendered, and prescriptions dispensed (all within a 2% or less change).
- Areas that exhibited notable increases from February to March are as follows:
  - Care Coordination: 8% increase (186 to 200)
  - Member Advocacy: 19% increase (155 to 184)
  - Behavioral Health: 48% increase (29 to 43)
  - Physical Therapy: 42% increase (52 to 74)
- The growth in Care Coordination is the intended result of a clinical initiative launched in early March to increase follow-up communication between members who visited PHC and our Care Coordination team. Feedback thus far has been favorable (internally and from members) and will be monitored closely by Medical Directors moving forward.
  - Patient Feedback related: "They were able to see me shortly after I called. The appointment went well and I received a follow-up call even before expected. Thank you!"
- Over the past six months, digital communications have focused on calling attention to and educating members about Member Advocacy services. With a clearer understanding of what Member Advocacy provides, members typically respond with pending questions or frustrations they have encountered with their healthcare benefits. This is the desired connection for our advocates as it opens communication and builds trust.

#### Member Engagement

In a continued effort to increase utilization of services at SCPHC, the following events occurred in 2025 Q1:

Spring Wellness Day – PHC staff participated in the Somerset County Spring Wellness
Day event to provide blood pressure checks and glucose screenings. SCPHC Nurse
Manager (Lisa Rose, RN), SCPHC Care Coordinator (Joan Olszyk, RN) and Member
Advocate (Lisa Cusumano) were on-site to provide information regarding available
services & to answer member questions.

 Ongoing Email Campaign – Weekly emails are sent to PHC members to increase awareness and visibility of available services, events, and other pertinent Partnership Health Center information. To more effectively gauge editorial interest among members, PHC would like to work with HIF contacts to allow access to membership work email contact lists. This provides quantifiable evidence about topics that draw readers' attention.

#### **Operational Updates**

- 2025 Member Outreach Plan To more efficiently increase utilization for all HIF members, PHC believes it is necessary to setup on-site employee presentations for all eligible members. To that end, PHC must establish points of contact for each entity – please send contact information to Lily Lazroe, Director of Client Relations: <u>lily.lazroe@integrityhealth.com</u>.
- Omada Program Discussion (GLP1 management) Members on weight loss drugs under care at SCPHC are currently enrolled in the physician led, on-site Care Coordination program available at PHC. All patients prescribed a GLP1 by a PHC provider are entered into the Care Coordination program and are closely monitored by Medical Director, Dr. Elisabeth Spector. Additional information requested pertaining to the patient metrics obtained via the Omada program, to determine the best path forward for program integration.

#### Member Feedback

Patient satisfaction surveys are sent out following each member's appointment and reported to PHC monthly. They are asked ten questions on a scale of 1-5 (Not at all satisfied to Very satisfied) about their experience ranging from intake/appointment, to visit with providers, to overall experience.

For February-March 2025, Patient Satisfaction remains overwhelmingly favorable with <u>98.2%</u> of members reporting a Very Satisfied or Satisfied experience at PHC.

- "All the doctors are very thorough and treat you with respect and answer all questions. The whole staff is friendly and very willing to help you. I think that they do a terrific job and work together very well."
- "Dr. Spector is very thorough and listens to all questions attentively. It's always great to see her. She never rushes you and addresses all of your concerns."
- · "Very easy for appointment. In and out no problems very convenient."
- "The staff/providers were very helpful and friendly. They made me feel comfortable and welcomed there right away. I was very pleased with my visit and I am happy they will be my new healthcare providers!"
- "Great place. Doctors really listen to you and are very helpful."

# **UNTEGRITY** HEALTH<sup>®</sup>

# Southern Skylands Regional Partnership Health Centers Utilization Report

Specialized Service

Date

02-Feb'25

 $\sim$ 

PHC Services Category 01\_Subscriber 02\_Dependent Total М YTD (CY) М YTD (CY) M YTD (CY) Borough of Manville Borough of Peapack and Gladstone Borough of Somerville County of Somerset 1,922 790 1,258 2,712 Somerset County Library Somerset County Park Commission Somerset County Vocational & Technical School Township of Hillsborough Total 1,183 2,511 1,041 1,675 3,552

#### PHC Patients

Category	01_Su	ıbscriber	02_C	ependent	Total	
	М	YTD (CY)	М	YTD (CY)	м	YTD (CY)
Borough of Manville	1	1			1	1
Borough of Peapack and Gladstone				1		1
Borough of Somerville	5	7	3	5	8	12
County of Somerset	310	417	144	200	454	617
Somerset County Library	27	43	20	27	47	70
Somerset County Park Commission	48	63	22	31	70	94
Somerset County Vocational & Technical School	16	21	8	16	24	37
Township of Hillsborough	6	7	3	8	9	15
Total	413	558	200	288	613	846

#### Service 01\_Subscriber 02\_Dependent Total YTD (CY) М YTD (CY) Μ Μ YTD (CY) Behavioral Health Care Coordination Chiropractic COVID19 Test Flu Shot Lab Member Services Pharmacy 1,032 1,488 Physical Therapy Physician or Nurse Physician or Nurse Telemedicine Telemedicine BH Telephone Xray 1,183 Total 2,511 1,041 1,675 3,552

#### Medications Dispensed

Category	01_S	ubscriber	02_D	ependent	Total	l
	М	YTD (CY)	М	YTD (CY)	М	YTD (CY)
Borough of Peapack and Gladstone				2		2
Borough of Somerville	9	20	6	10	15	30
County of Somerset	508	1,159	229	522	737	1,681
Somerset County Library	33	99	40	72	73	171
Somerset County Park Commission	101	194	24	45	125	239
Somerset County Vocational & Technical School	14	38	11	19	25	57
Township of Hillsborough	8	13		9	8	22
Total	673	1,523	310	679	983	2,202

# **UNTEGRITY** HEALTH<sup>°</sup> Join us in good health.<sup>°</sup>

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# Southern Skylands Regional Partnership Health Centers Utilization Report

Specialized Service

Date

03-Mar'25

 $\sim$ 

Category	01_Sub	oscriber	02_Dep	pendent	Total	
A	М	YTD (CY)	м	YTD (CY)	м	YTD (CY)
Borough of Manville	2	3			2	3
Borough of Peapack and Gladstone	2	2	2	4	4	6
Borough of Somerville	15	42	9	23	24	65
County of Somerset	868	2,790	429	1,219	1,297	4,009
Somerset County Library	86	230	50	147	136	377
Somerset County Park Commission	123	436	47	127	170	563
Somerset County Vocational & Technical School	33	105	19	57	52	162
Township of Hillsborough	8	40	8	28	16	68
Total	1,137	3,648	564	1,605	1,701	5,253

#### PHC Patients

Category	01_Su	ıbscriber	02_D	ependent)	Total	
	М	YTD (CY)	Μ	YTD (CY)	м	YTD (CY)
Borough of Manville	1	1			1	1
Borough of Peapack and Gladstone	1	1	1	1	2	2
Borough of Somerville	4	8	4	6	8	14
County of Somerset	307	462	153	242	460	704
Somerset County Library	35	53	17	30	52	83
Somerset County Park Commission	50	74	20	41	70	115
Somerset County Vocational & Technical School	13	26	10	20	23	46
Township of Hillsborough	6	8	4	10	10	17
Total	417	632	209	350	626	981

#### 01\_Subscriber Service 02\_Dependent Total М YTD (CY) Μ YTD (CY) Μ YTD (CY) Behavioral Health Care Coordination Chiropractic COVID19 Test Flu Shot Lab Member Services Pharmacy 1,478 2,154 Physical Therapy Physician or Nurse 1,052 Physician or Nurse Telemedicine Telemedicine BH Telephone Xray Total 1,137 3,648 1,605 1,701 5,253

#### **Medications Dispensed**

Category	01_S	01_Subscriber		ependent	Tota	1
	М	YTD (CY)	М	YTD (CY)	м	YTD (CY)
Borough of Peapack and Gladstone	1	1	2	4	3	5
Borough of Somerville	5	25	4	14	9	39
County of Somerset	497	1,656	256	778	753	2,434
Somerset County Library	47	146	25	97	72	243
Somerset County Park Commission	80	274	17	62	97	336
Somerset County Vocational & Technical School	20	58	11	30	31	88
Township of Hillsborough	1	14	3	12	4	26
Total	651	2,174	318	997	969	3,171



# SOUTHERN SKYLANDS EMPLOYEE BENEFITS FUND

# **Monthly Claim Activity Report**

May 13, 2024

			2	Æ	etna™			
	Southern Sky				alth Insurance Fu			
	MEDICAL CLAIMS PAID 2024	# OF EES	PE	R EE	MEDICAL CLAIMS PAID 2025	# OF EES	P	ER EE
JANUARY	\$2,556,321	1,875	\$	1,363	\$3,219,605	1,884	\$	1,709
FEBRUARY	\$2,630,046	1,871	\$	1,406	\$3,871,813	1,882	\$	2,057
MARCH	\$2,512,679	1,840	\$	1,366	\$3,598,491	1,877	\$	1,917
APRIL	\$3,949,236	1,879	\$	2,102				
MAY	\$2,808,627	1,854	\$	1,515				
JUNE	\$3,085,127	1,852	\$	1,666				
JULY	\$3,228,815	1,859	\$	1,737				
AUGUST	\$2,683,408	1,862	\$	1,441				
SEPTEMBER	\$2,649,294	1,857	\$	1,427				
OCTOBER	\$3,297,128	1,858	\$	1,775				
NOVEMBER	\$3,589,088	1,857	\$	1,933				
DECEMBER	\$3,817,252	1,861	\$	2,051				
TOTALS	\$36,807,020				\$10,689,910			
					2025 Average 2024 Average	1,881 1,860		\$1,894 \$1,648

# Large Claimant Report (Drilldown) - Claims Over \$100000

Plan Sponsor Unique ID : Customer: Group / Control:	AII SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE 00115332		Paid Dates: Service Dates: Line of Business:	02/01/2025 - 02/28/2025 01/01/2011 - 02/28/2025 All
		Paid Amt	Diagnosis/Treatme	nt
		\$415,945.87	NONRHEUMATIC M	ITRAL (VALVE) INSUFFICIENCY
		\$276,620.72	ANOREXIANERVOS	SA, BINGE EATING/PURGIN(
Total:		\$692,566.59		

# Large Claimant Report (Drilldown) - Claims Over \$100000

Plan Sponsor Unique ID : Customer: Group / Control:	AII SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE 00115332		Paid Dates: Service Dates: Line of Business:	03/01/2025 - 03/31/2025 01/01/2011 - 03/31/2025 All
		Paid Amt	Diagnosis/Treatme	nt
		\$181,001.57	BENIGN NEOPLAS	MOF CEREBRAL MENINGES
		\$112,807.76	OTHER CARDIOMY	OPATHIES
Total:		\$293,809.33		

# **Southern Skyland Regional Health Insurance Fund** 4/1/24 through 3/31/25 (unless otherwise noted)

Medical Claims Paid Per Member: January 2025 – March 2025 Total Medical Paid per EE: \$1,894

#### **Network Discounts**

Inpatient:	64.0%
Ambulatory:	68.5%
Physician/Other:	64.5%
TOTAL:	65.9%

#### **Provider Network**

% Admissions In-Network:	100.00%
% Physician Office:	96.6%

#### Aetna Book of Business: Admissions 97.5%; Physician 91.8%

Top Facilities Utilized (by total Medical Spend)

- RWJUH Somerset
- Hunterdon Medical Center
- RWJUH New Brunswick
- Morristown Medical
- St. Peters University Hospital

Catastrophic Claim Impact (Jan 2025 thru March 2025) Number of Claims Over \$50,000: 28 Claimants per 1000 members: 6.8 Avg. Paid per Claimant: \$120,538 Percent of Total Paid: 32.5% Aetna BOB- HCC account for an average of 45.6% of total Medical Cost Aetna One Choice Member Outreach: Thru March 2025 Total Members Identified: 1,172 Members Targeted for 1:1 Nurse Support : 386 Members Targeted for Digital Activity: 600 Members Targeted for Group Coaching: 186 Member 1:1 outreach completed: 374 Member 1:1 Outreach in Progress: 12

Service Center Performance Goal Metrics YTD 2024 Customer Service Performance 1<sup>st</sup> Call Resolution: 93.88% Abandonment Rate: 0.45% Avg. Speed of Answer: 15.2 sec **Claims Performance** 98.68%\* Financial Accuracy: \*O1 2025 -90% processed w/in: 7.2 days 95% processed w/in: 14.9 days \*\*\*\*\*\*\* Claims Performance (Monthly) (March 2025) 90% processed w/in: 8.4 days 95% processed w/in: 16.8 days (Note: This is not a PG metric) \*\*\*\*\*\*\* **Performance Goals** 1<sup>st</sup> Call Resolution: 90% Abandonment Rate less than: 3.0% Average Speed of Answer: 30 sec 99% Financial Accuracy: **Turnaround Time** 14 days 90% processed w/in: 95% processed w/in: 30 days

Daghboard

# 34

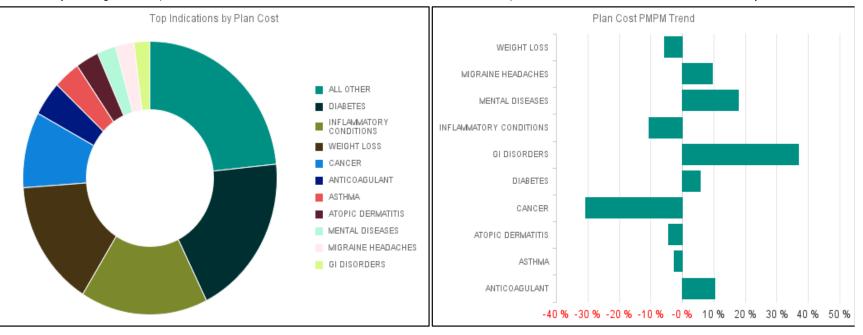


#### Southern Skylands Regional Health Insurance Fund

Total Component/Date of Service (Month)	2024 01	2024 02	2024 03	2024 Q1	2024 04	2024 05	2024 06	2024 Q2	2024 07	2024 08	2024 09	2024 Q3	2024 10	2024 11	2024 12	2024 Q4	2024 YTD
Membership	4,628	4,602	4,552	4,594	4,671	4,623	4,615	4,636	4,632	4,641	4,633	4,635	4,629	4,627	4,614	4,623	4,622
Total Days	263,550	239,696	244,751	747,997	250,088	250,554	235,458	736,100	257,418	256,502	238,872	752,792	259,540	232,367	253,646	745,553	2,982,442
Total Patients	2,093	1,990	1,994	3,019	2,034	2,100	1,962	2,982	2,055	2,064	1,978	2,960	2,155	2,074	2,036	3,035	4,008
Total Plan Cost	\$1,064,432	\$1,147,232	\$1,133,373	\$3,345,036	\$1,154,291	\$1,274,869	\$1,316,657	\$3,745,818	\$1,305,271	\$1,386,678	\$1,334,150	\$4,026,100	\$1,345,777	\$1,269,234	\$1,438,832	\$4,053,843	\$15,170,797
Generic Fill Rate (GFR) - Total	83.9%	83.1%	83.1%	83.4%	83.1%	82.8%	81.5%	82.5%	82.4%	81.6%	77.6%	80.6%	78.8%	79.5%	82.4%	80.2%	81.7%
Plan Cost PMPM	\$230.00	\$249.29	\$248.98	\$242.71	\$247.12	\$275.77	\$285.30	\$269.31	\$281.79	\$298.79	\$287.97	\$289.52	\$290.73	\$274.31	\$311.84	\$292.27	\$273.51
Total Specialty Plan Cost	\$351,753	\$422,926	\$396,265	\$1,170,944	\$431,411	\$453,792	\$540,424	\$1,425,627	\$431,106	\$527,436	\$504,615	\$1,463,157	\$494,942	\$486,989	\$569,585	\$1,551,516	\$5,611,244
Specialty % of Total Specialty Plan Cost	33.0%	36.9%	35.0%	35.0%	37.4%	35.6%	41.0%	38.1%	33.0%	38.0%	37.8%	36.3%	36.8%	38.4%	39.6%	38.3%	37.0%
																	-

Total Component/Date of Service (Month)	2025 01	2025 02	2025 03	2025 Q1	2025 04	2025 05	2025 06	2025 Q2	2025 07	2025 08	2025 09	2025 Q3	2025 10	2025 11	2025 12	2025 Q4	2025 YTD
Membership	4,650	4,659	4,638	4,649													
Total Days	266,855	240,408	254,321	761,584													
Total Patients	2,140	2,118	2,058	3,085													
Total Plan Cost	\$1,214,139	\$1,255,066	\$1,387,972	\$3,857,177													
Generic Fill Rate (GFR) - Total	84.3%	83.4%	82.1%	83.3%													
Plan Cost PMPM	\$261.11	\$269.39	\$299.26	\$276.56													
% Change Plan Cost PMPM	13.5%	8.1%	20.2%	13.9%													
Total Specialty Plan Cost	\$431,740	\$450,505	\$527,235	\$1,409,480													
Specialty % of Total Specialty Plan Cost	35.6%	35.9%	38.0%	36.5%													

#### **Top Indications**



Southern Skyland Regional Hith (Current Period 01/2025 - 03/2025 vs. Previous Period 10/2024 - 12/2024) Peer = Government - National Preferred Formulary

	Current Period				Previous Period					Trend					
Rank	Peer Rank	Indication	Market Share	Adjusted Rxs	Plan Cost	Plan Cost PMPM	GFR	Peer GFR	Market Share	Adjusted Rxs	Plan Cost	Plan Cost PMPM	GFR	Peer GFR	Plan Cost PMPM
1	1	DIABETES	25.2 %	2,587	\$739,264	\$53.01	32.2 %	24.4 %	22.5 %	2,471	\$696,188	\$50.19	34.2 %	25.0 %	5.6 %
2	2	INFLAMMATORY CONDITIONS	21.1 %	234	\$620,777	\$44.51	44.4 %	31.1 %	22.3 %	204	\$690,011	\$49.75	43.6 %	30.7 %	-10.5 %
3	4	WEIGHT LOSS	19.6 %	507	\$574,791	\$41.21	2.6 %	4.5 %	19.6 %	571	\$606,952	\$43.76	2.6 %	4.0 %	-5.8 %
4	3	CANCER	11.7 %	112	\$343,762	\$24.65	74.1 %	76.2 %	16.0 %	117	\$494,087	\$35.62	69.2 %	75.7 %	-30.8 %
5	8	ANTICOAGULANT	5.3 %	379	\$156,910	\$11.25	20.8 %	18.5 %	4.6 %	364	\$141,387	\$10.19	21.7 %	17.9 %	10.4 %
6	7	ASTHMA	4.4 %	920	\$129,466	\$9.28	77.2 %	88.5 %	4.3 %	928	\$132,198	\$9.53	77.4 %	88.7 %	-2.6 %
7	5	A TOPIC DERMA TITIS	3.8 %	242	\$112,134	\$8.04	82.6 %	80.7 %	3.8 %	261	\$116,679	\$8.41	83.5 %	80.7 %	-4.4 %
8	10	MENTAL DISEASES	3.1 %	257	\$91,275	\$6.54	75.5 %	83.2 %	2.5 %	233	\$77,060	\$5.56	76.4 %	83.6 %	17.8 %
9	6	MIGRAINE HEADACHES	3.1 %	144	\$90,852	\$6.51	38.9 %	52.0 %	2.7 %	150	\$82,414	\$5.94	41.3 %	52.4 %	9.6 %
10	9	GI DISORDERS	2.6 %	151	\$77,593	\$5.56	45.0 %	58.7 %	1.8 %	147	\$56,414	\$4.07	57.1 %	56.5 %	36.8 %
		Total Top 10		5,533	\$2,936,825	\$210.57	42.3 %	46.6 %		5,446	\$3,093,390	\$223.03	43.5 %	46.6 %	-5.6 %

#### Top Drugs

Southern Skyland Regional Hith (Current Period 01/2025 - 03/2025 vs. Previous Period 10/2024 - 12/2024) Peer = Government - National Preferred Formulary

					Current Period			Previous Period				Trend	
Rank	Peer Rank	Brand Name	Indication	Specialty Drug	Adjusted Rxs	Patients	Plan Cost	Plan Cost PMPM	Adjusted Rxs	Patients	Plan Cost	Plan Cost PMPM	Plan Cost PMPM
1	8	ZEPBOUND	WEIGHT LOSS	Ν	292	106	\$292,038	\$20.94	288	97	\$280,781	\$20.24	3.4 %
2	16	WEGOVY	WEIGHT LOSS	Ν	189	76	\$238,366	\$17.09	258	90	\$321,598	\$23.19	-26.3 %
3	4	OZEMPIC	DIABETES	Ν	208	71	\$187,903	\$13.47	207	65	\$181,359	\$13.08	3.0 %
4	1	MOUNJA RO	DIABETES	Ν	165	58	\$165,562	\$11.87	139	50	\$136,208	\$9.82	20.9 %
5	113	POMALYST	CANCER	Y	6	2	\$135,156	\$9.69	6	2	\$133,892	\$9.65	0.4 %
6	7	STELARA	INFLAMMATORY CONDITIONS	Y	14	4	\$120,085	\$8.61	15	5	\$137,404	\$9.91	-13.1 %
7	29	ELIQUIS	ANTICOAGULANT	Ν	228	72	\$118,623	\$8.51	212	66	\$105,562	\$7.61	11.8 %
8	59	REVLIMID	CANCER	Y	9	4	\$113,942	\$8.17	13	4	\$215,403	\$15.53	-47.4 %
9	20	RINVOQ	INFLAMMATORY CONDITIONS	Y	16	5	\$84,274	\$6.04	14	5	\$89,024	\$6.42	-5.9 %
10	13	JARDIANCE	DIABETES	Ν	133	44	\$76,169	\$5.46	120	40	\$65,441	\$4.72	15.7 %
11	9	DUPIXENT PEN	A TOPIC DERMATITIS	Y	22	7	\$67,893	\$4.87	16	6	\$61,163	\$4.41	10.4 %
12	26	FARXIGA	DIABETES	Ν	110	35	\$59,865	\$4.29	81	27	\$41,978	\$3.03	41.8 %
13	30	TALTZ AUTOINJECTOR	INFLAMMATORY CONDITIONS	Y	11	6	\$54,867	\$3.93	9	3	\$61,432	\$4.43	-11.2 %
14	24	HUMIRA(CF) PEN	INFLAMMATORY CONDITIONS	Y	10	4	\$51,521	\$3.69	6	4	\$55,999	\$4.04	-8.5 %
15	23	ENBREL SURECLICK	INFLAMMATORY CONDITIONS	Y	9	3	\$48,979	\$3.51	8	3	\$58,735	\$4.23	-17.1 %
16	65	XOLAIR	ASTHMA	Y	26	5	\$46,266	\$3.32	27	5	\$50,281	\$3.63	-8.5 %
17	409	IMCIV REE	WEIGHT LOSS	Y	2	1	\$41,496	\$2.98	NA	NA	NA	NA	NA
18	38	SKY RIZI ON-BODY	INFLAMMATORY CONDITIONS	Y	4	1	\$37,078	\$2.66	4	1	\$41,488	\$2.99	-11.1 %
19	78	REXULTI	MENTAL DISEASES	Ν	26	9	\$36,772	\$2.64	26	9	\$35,410	\$2.55	3.3 %
20	50	XARELTO	ANTICOAGULANT	Ν	72	23	\$36,542	\$2.62	70	23	\$33,038	\$2.38	10.0 %
21	83	XTANDI	CANCER	Y	3	1	\$34,558	\$2.48	4	1	\$55,897	\$4.03	-38.5 %
22	40	VRAYLAR	MENTAL DISEASES	Ν	23	8	\$32,648	\$2.34	13	5	\$17,442	\$1.26	86.1 %
23	35	NURTEC ODT	MIGRAINE HEADACHES	Ν	22	14	\$31,835	\$2.28	21	11	\$26,248	\$1.89	20.6 %
24	121	NUBEQA	CANCER	Y	3	1	\$30,244	\$2.17	2	1	\$27,431	\$1.98	9.6 %
25	51	LINZESS	GI DISORDERS	Ν	58	19	\$29,821	\$2.14	32	10	\$15,403	\$1.11	92.5 %
			Tot	al Top 25	1,661		\$2,172,501	\$155.77	1,591		\$2,248,619	\$162.12	-3.9 %

# **APPENDIX I**

# SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND OPEN PUBLIC MEETING MARCH 18, 2025 9:30 AM SOMERSET COUNTY

Meeting called to order by Fund Chair. The Open Public Meeting Notice was read into record.

# ROLL CALL OF 2024 EXECUTIVE COMMITTEE:

Colleen Mahr	Somerset County	Fund Chair		Present
Brian Auger	Somerset Library	Fund Sectary		Present
	Somerset Vo Tech	Executive	Committee	Absent
Adam Beder		Member		
	Somerset Parks	Executive	Committee	Present
Dan Hayes		Member		
Anthony	Hillsborough	Executive	Committee	Present
Ferrera		Member		

# FUND PROFESSIONALS PRESENT: PERMA Risk Management Services **Executive Director Emily Koval Caitlin Perkins** Program Manager Conner Strong & Buckelew Fund Attorney Shain Schaffer Joel Shain Fund Treasurer **Yvonne Childress** Aetna **Jason Silverstein Express Scripts Hiteksha Patel** Fund Actuary Integrity Health Lily Lazroe Dr. Elisabeth Spector Fund Auditor

#### ALSO PRESENT:

Theresa Rippa Tiedge, Somerset County Arge Mardakis, Somerset County Janine Erickson, SCPC Melissa Kosensky, Somerset County John Lajewski, Conner Strong & Buckelew Janine Erickson, SCPC Lindsay Klein, Acrisure Sara Perez, Somerville

#### MOTION TO APPROVE THE OPEN MINUTES OF JANUARY 14, 2025

MOTION:	Commissioner Auger
SECOND:	Commissioner Ferrera
VOTE:	All in favor

#### **EXECUTIVE DIRECTOR'S REPORT**

**FINANCIAL REPORTS –** Ms. Koval presented the financials through December 2024, noting the month and year did end in a loss. However, she explained that pharmacy rebates for new members that joined the Fund in 2024 were not captured and once the rebates are processed, the year-to-date loss is expected to decrease. Ms. Koval shared that Chair Mahr requested additional reporting that breaks down the medical and prescription budgets by month.

**2025 WEX COUPON UPDATE-** Ms. Koval stated the WEX coupon for retirees is expected to be released by the end of the month. She acknowledged ongoing delays in issuing these coupons, but assured efforts are underway to streamline the process and distribute them earlier in the year.

**INTEGRITY HEALTH – 2023 PEFORMANCE GUARANTEES–** Ms. Koval reviewed the 2023 incentive that is included in the Integrity Health contract. The Fund Actuary reviewed the data and recommended proceeding with the payout. Ms. Koval noted there is one more year for 2024 but will be going out for RFP where the incentive structure may be revised.

#### MOTION TO APPROVE RESOLUTION 13-25 APPROVING OF THE 2023 PERFORMANCE GUARANTEE PAYOUT FOR INTEGRITY HEALTH

MOTION:	Commissioner Auger
SECOND:	<b>Commissioner</b> Ferrera
VOTE:	4 Ayes, 0 Nays

**QPA SHARED SERVICE AGREEMENT –** Ms. Koval reported the County is recommending a modification to the QPA Shared Service Agreement to allow \$1,000 monthly fee for QPA services. While this expense was not included in the original budget, sufficient funds are available in the contingency line to cover this cost.

# MOTION TO APPROVE RESOLUTION 14-25 AMENDING QPA SHARED SERVICE AGREEMENT

MOTION:	Commissioner Auger
SECOND:	Commissioner Hayes
VOTE:	4 Ayes, 0 Nays

**RFP STATUS** – Ms. Koval provided updates on the RFPs for the Health Center Administrator, Pharmacy Benefits Manager, and the Fund Administrator/Program Manager. She mentioned discussions are ongoing regarding the release details for the Pharmacy Benefits Manager RFP. Additionally, authorization is being requested to proceed with releasing the RFP for the Fund Administrator and Program Manager, which is one contract.

# MOTION TO APPROVE RESOLUTION 15-25 AUTHORIZING RFP FOR ADMINISTRATOR/ PROGRAM MANAGER

MOTION:	Commissioner Auger
SECOND:	Commissioner Ferrera
VOTE:	4 Ayes, 0 Nays

**SCHOOL BOARD COVID-19 GRANT AWARD -** Ms. Koval noted that, PERMA has been working with the Zita Group, MRHIF Lobbyist to receive reimbursements for medical claims attributed to Executive Order No. 253 (August 23, 2021), which required routine COVID-19 testing for School Board employees who were unvaccinated. She stated Skyland's Fund share will be \$3,086, which will be used to offset future claims and support surplus.

**VOUCHERS –** Ms. Koval mentioned that starting with April vouchers, PERMA will be sending both vouchers and backup exclusively through DocuSign. Please reach out to <u>HIFfinance@permainc.com</u> to confirm the current email address that vouchers are sent to can continue to be used to send via DocuSign.

**GASB 75 –** Ms. Koval reminded that any GASB 75 reports requests should be sent to Jordyn Robinson (<u>jrobinson@permainc.com</u>).

**2025 MEL, MR HIF & NJCE JIF Educational Seminar –** Ms. Koval reviewed the 15th annual seminar will be conducted virtually on 2 half-day sessions: Friday April 25th and Friday May 2nd from 9AM to 12PM

## PROGRAM MAMAGERS REPORT

Ms. Bailey reviewed the following report in the agenda.

# **Operational Updates:**

Eligibility/Enrollment

Please direct any eligibility, enrollment, or system related questions to our dedicated Southern Skyland Regional HIF team. To contact the team, email <u>somersetcountyinscom@permainc.com</u> or fax to 856-266-9469

System training (new and refresher) is provided to all contacts with WEX access **every 3**<sup>rd</sup> **Wednesday at 10AM**. Please contact <u>HIFtraining@permainc.com</u> for additional information or to request an invite.

In the subject line of the email, please include: *Training – Fund Name and Client Name*. Please be sure to add the date of the training you would like to attend in your email so an invite can be sent.

# End of Year/Wellness Incentive Program Reporting

End of Year Reporting was sent to all Skylands' group billing contacts the week of December 30th.

Wellness Incentive Program reports reflecting employees who received a gym reimbursement in 2024 were sent to all groups. Wellness incentives provided directly to members that do not go towards their health insurance premiums are considered taxable income regardless of the amount. It is the employer's responsibility to report any wellness incentive as income on the employee's W-2 and withhold all appropriate income tax.

Please note the following:

- The report includes the participant's full name and total amount received in 2024
  - Aetna up to \$240 per eligible participant
- Initial report will be for reimbursements issued for the time period of **January 1, 2024 through November 30, 2024** 
  - Reports were sent to group billing contacts the week of January 6<sup>th</sup>
- An additional report will be provided in late January/early February 2025 for reimbursements issued for submissions in **December 2024**.
  - Employers are responsible for updating an employee's W-2 withholdings once received
- All eligible employees, spouses and dependents (those over age 18) who received a reimbursement will be included in the report separately
  - We recommend groups confirm with their tax advisor if reimbursements for spouses and dependents should be included in the employee's reporting

Please note there is not an option to receive the latter report sooner than late January as the data is not available.

# **Coverage Updates:**

Aetna: None

**Express Scripts:** 

# 2025 Formulary and SaveOn Listing

Brokers were sent the 2025 Formulary and SaveOn listings on November 11<sup>th</sup>. Please reference the appendix for the listings. Please note the following:

# SaveOn Listing:

- Green highlighted drugs newly added effective 1/1/25
  - Please share the attached member communication to ensure members using the newly added drugs are aware of the Saveon program
- Red highlighted drugs being removed effective 1/1/25
  - There were no MRHIF members impacted by the drugs that were removed from the listing

# GLP-1 Weight Loss Program (Encircle) Recommendation Effective 9/1/24

The Program Manager has consulted with the MRHIF Pharmacy Benefit Manager (PBM) Express Scripts (ESI) in determining a program to assist with the increasing cost of GLP-1 medications being used for weight loss. The Encircle Program encompasses the criteria recommended for the drugs intended use; lifestyle modification, member engagement, overall adherence. As a result, the Program Manager is recommending the Encircle Program for Southern Skyland Regional HIF participants who are approved for weight loss medications using the following criteria:

- BMI ≥ 32 **OR**
- BMI between 27 < 32 WITH 2 or more documented comorbidities

# Effective 1/1/25:

In addition to receiving an approved prior authorization (PA), below are the mandatory guidelines of the program:

- Members will receive a welcome kit from Omada free of charge. The kit includes a digital scale and information on downloading the mobile app and/or using the web browser. The scale is programmed to the member's ESI active account prior to delivery. The scale will record each weigh-in and will update the member's file automatically. Members must weigh-in a minimum of 4 times a month
- Members must engage with an assigned online Omada coach via a mobile application or web browser a minimum of 4 times a month

If members do not adhere to both of the mandatory requirements the following month in which they are non-compliant, they will not be able to refill their weight loss prescription. Members will be required to complete the missing weigh-ins and/or online coaching engagement in order to refill their prescription.

Members who have a current PA on file will be grandfathered until their PA on file has expired with ESI. Upon renewal of their PA they will be need to meet the above BMI requirements to be considered for approval. If approved, they will receive the Omada welcome kit and will need to adhere to the Encircle program requirements as outlined.

Communications will be sent to all impacted members with registration information. Once registered members will receive an access code to sign up for the Omada welcome kit.

Ms. Bailey commented that Conner Strong is working closely with Integrity with the Omada program and working through implementation issues. She noted there are adjustments to the rules that are going to be implemented at the end of the month. Dr. Spector from Integrity commented that the registration process has become smoother but there are some frustrations and issues with the Prior Authorizations. Ms. Bailey noted that allowing Dr. Spector access to the ESI Prior Authorization system will help provide her with timely information.

## 2025 LEGISLATIVE REVIEW:

# Medical and Rx Reporting: None

# No Surprise Billing and Transparency Act- Continued Delays

The Health Insurance Funds, including Southern Skyland Regional HIF protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

- Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the Southern Skyland Regional HIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs

## 2023 Specialized Audits

As approved through an RFP through the Program Manager's contract, the HIFs has acquired the services of AIM to conduct specialized audits for the Southern Skyland Regional HIF. AIM will complete medical claims audits for claims administered by Aetna. The claim audit being performed will determine Aetna's claim processing and financial accuracy of medical claims. AIM will also perform an Operation Review. Aim will perform an in-depth evaluation of the controls employed by the Aetna to ensure quality administration. See attachment sent out with agenda.

# Appeals:

# **Carrier Appeals:**

Submission	Appeal Type	Appeal	Reason	Determination	Determination
Date		Number			Date
12/23/2024	Medical/Aetna	SSRHIF-2024-	Medical	Under Review	
		12-01	Necessity		

#### IRO Submissions: None

**TREASURER** – Fund Treasurer reviewed the February and March 2025 Bills Lists and Treasurer's report through December 2024 which is included in the Agenda.

### MOTION TO APPROVE RESOLUTION 16-25 APPROVING THE TREASURERS REPORT AND BILLS LISTS FOR FEBRUARY AND MARCH 2025:

MOTION:	Commissioner Hayes
SECOND:	Commissioner Auger
VOTE:	Unanimous

ATTORNEY - Mr. Shain commented that the settlement with Trinity Health has been finalized.

**INTEGRITY HEALTH –** Ms. Lazroe reviewed the report included in the agenda, highlighting a slight dip in utilization during the holiday season but the Physician/Nurse services increased by 25% in January from December. Ms. Lazroe encouraged members to reach out to coordinate wellness activities. Ms. Lazroe noted that the collaboration with Ms. Bailey, the Program Manager, has helped with the Omada program and since the first quarter of 2025 is almost closed, they will continue to further enhance communication with members enrolled in Omada and those who are not yet enrolled.

Commissioner Hayes commented that Integrity provided a Lunch and Learn which was well received and a great event. Chair Mahr requested hard copies be offered to the Human Resources departments of groups to help increase engagement.

**AETNA –** Mr. Silverstein presented the report included in the agenda, commenting the 2024 average per employee was \$1,648. He noted there was one high-cost claim in December and two high-cost claims in January and that the dashboard metrics continue to perform well. Mr. Silverstein provided an update on the Atlantic Healthcare contract, reporting a deal was reached effective April 1 with no disruption of service. He noted Robert Wood Johnson is still in negotiations.

**EXPRESS SCRIPTS -** Ms. Patel reviewed the reports in the agenda, noting the generic fill rate is 84.4% and highlighted the top indications are Diabetes and Inflammatory Conditions. She reminded that Humira will be excluded on July 1, 2025, which only impacts the groups moving to the National Formulary, which may see some cost savings. Additionally, she reviewed the top 25 drugs, stating there has been a shift of Diabetes medicine from oral medications to GLP-1's. Ms. Bailey confirmed that these Diabetes GLP-1's are not included in the Omada program, only the weight loss GLP-1's.

**OLD BUSINESS –** None.

**NEW BUSINESS –** Commissioner Sluka introduced Sarah Perez, who will handle information when he is unavailable to join the Fund meetings.

## PUBLIC COMMENT - None

#### **MOTION TO ADJOURN:**

MOVED: SECOND: VOTE: Commissioner Auger Commissioner Ferrera Unanimous

# MEETING ADJOURNED: 10:02 am NEXT MEETING: July 8, 2025, at 9:30 am

Minutes prepared by: Caitlin Perkins, Account Manager

# **APPENDIX II**





Express Scripts, Inc Evernorth Health Services

March 25, 2025

#### TO: Executive Director PERMA, Health Insurance Funds TRIAD1828 CENTRE | 2 Cooper Street | Camden, NJ 08102

Summary: In early February, upon PERMA's review of 2024 pharmacy trend reports for MRHIF, reductions in the Rebate PMPM were identified for several funds (-32.4% for Southern NJ and -9% for SHIF from 2023 to 2024). This prompted ESI to conduct an internal investigation, which resulted in finding a rebate setup issue for capturing the <u>new groups</u> implemented in 2024. The new groups implemented in 2024, were not included in 2024 rebate invoicing. ESI discovered that the rebating effective dates for these new groups, created in 2024, defaulted to January 2025. ESI confirmed that 2025 rebate invoicing with manufacturers and current set-up is correct.

Upon uncovering this setup issue, ESI immediately took action and identified all the incorrect rebate setups, corrected them, and is currently processing the claims for rebates via the ESI Rebate team.

An extensive internal review was conducted to reassess all MRHIF current and 2024 rebate setups involving all associated functional areas: ESI Account team, Pricing, and Rebates team. Moving forward, this extensive review has been added to their process for new group implementation to ensure all pricing is setup correctly and all rebates are correctly invoiced. Plans to conduct an independent rebate audit for all groups will be coordinated with MRHIF.

ESI will have the pricing correction for all impacted groups completed by April 11<sup>th</sup>, as well as payment amounts. Rebate payments for all impacted funds is targeted to be sent out by end of month April (latest end of May), via each fund's current payment method (check or EFT). Note that annual rebate guarantee reconciliations for Level Care clients are paid out 150 days after end of each contract year which is end of May.

Estimates for impacted funds based on 2024 guarantees are noted below. Note that these estimates are based on available claims and have not been processed within the ESI rebate and pharma systems, and are subject to change.



CARRIER ID	Fund	Additional 2024 rebates
8967	Skyland	\$457K
CJHA	Central Jersey	\$108K
JUTA	BMED	\$120K
K6FA	Coastal	\$105K
K8CA	SHIF	\$2.8M
NJMA	North Jersey	\$418K
NJRA	Southern NJ	\$3.1M

Best Regards,

Charles Yuk, PharmD, MBA Director, Account Management – Public Sector Division Express Scripts by Evernorth

# **APPENDIX III**

# MURPHY ORLANDO LLC

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JASON F. ORLANDO P.ARTNER

April 16, 2025

Via email (cperkins@permainc.com; emilyk@permainc.com) Perma Risk Management Services 2 Cooper Street Camden, NJ 08102

#### RE: Southern Skyland Regional Health Insurance Fund - Fund Attorney

Dear Ms. Perkins:

Joel L. Shain, Esq. joined Murphy Orlando, LLC as Of Counsel effective February 1, 2025. He will continue to act as Fund Attorney for the Southern Skyland Regional Health Insurance Fund with the assistance of Mallory B. Olwig, Esq.

If you have any questions or concerns, please do not hesitate to contact me. Thank you for your time and attention to this matter

Very truly yours,

/s/ Jason Orlando Jason Orlando, Esq.

Jason Orlando, Esq.

MURPHY ORLANDO, LLC 494 Broad Street, 5<sup>th</sup> Floor

Newark, NJ 07102 201.451.5000

cc: Joel L. Shain, Esq.