SouthernSkylands

AGENDA MARCH 18, 2025 9:30 AM

SOMERSET COUNTY 20 GROVE ST – 3RD FLOOR COMMISSIONERS MEETING ROOM SOMERVILLE, NJ 08876

OPEN PUBLIC MEETINGS ACT - STATEMENT OF COMPLIANCE

In accordance with the Open Public Meetings Act, notice of this meeting was given by:

- I. Advertising the notice in the Courier News;
- II. Filing advance written notice of this meeting with the Commissioners of the Southern Skyland Regional Health Insurance Fund; and
- III. Posting notice on the Public Bulletin Board of the Office of the County Clerk, Member Municipalities and School Boards.

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND AGENDA OPEN PUBLIC MEETING: MARCH 18, 2025 9:30 AM

MEETING CALLED TO ORDER - OPEN PUBLIC MEETING NOTICE READ

ROLL CALL OF THE 2025 EXECUTIVE COMMITTEE

Colleen Mahr, Chair Brian Auger, Secretary Adam Beder, Executive Committee Member Dan Hayes, Executive Committee Member Anthony Ferrera, Executive Committee Member **FUND COMMISSIONERS:** Kevin Sluka, Somerville Borough Nancy Bretzger, Borough of Peapack and Gladstone Karen Gilbert, Raritan Township

APPROVAL OF MINUTES - January 14, 2025 Open Public Meeting (Appendix I)

REPORTS:

EXECUTIVE DIRECTOR (PERMA)

| Monthly Report | Page 3 |
|--|--------|
| Resolution 13-25: Approval of PG Payout for Integrity | 0 |
| Resolution 14-25: QPA Shared Services Approval | |
| Resolution 15-25: Authorizes RFP for Administrator/Program Manager | 0 |

PROGRAM MANAGERS REPORT

| Monthly Report Page | 15 |
|---------------------|----|
|---------------------|----|

TREASURER - (Yvonne Childress)

| February and March 2025 Voucher List | Page 18 |
|--|---------|
| Resolution 16-25: February and March Bills List | 0 |
| Confirmation of Claims Paid/Certification of Transfers, Ratification | 6 |

ATTORNEY - (Ray Stine)

| PARTNERSHIP HEALTH CENTER – (Integrity Health) Monthly Report | Page 28 |
|---|---------|
| NETWORK & THIRD-PARTY ADMINISTRATOR - (Aetna) Monthly Report | Page 31 |
| PRESCRIPTION ADMINISTRATOR - (Express Scripts) Monthly Report | Page 36 |
| OLD BUSINESS NEW BUSINESS PUBLIC COMMENT SCHEDULED NEXT MEETING -May 13, 2025 at 9:30 AM | |
| MEETING ADJOURNMENT | |

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND EXECUTIVE COMMITTEE MEETING MARCH 18, 2025 10:30 AM

FINANCIAL REPORTS

- 1. Skylands Fund Financial Fast Track as of December 31, 2024 (page 6)
- 2. Ratios Report as of December 31, 2024 (page 8)

WEX 2025 COUPON UPDATE

Part 1. Health Plan Utilization Metrics

Currently, WEX is auditing and processing direct bill member contributions submitted by the groups. This year, the process was improved by utilizing a template provided by WEX, allowing for more efficient processing within their platform. The estimated completion timeframe provided WEX is that the coupons will be distributed the week of March 31st.

INTEGRITY HEALTH - 2023 PERFORMANCE GUARENTEES

The current Integrity Health contract includes performance guarantees for the services provided at the Health center. In years past, the Fund has approved and paid these guarantees based off the data submitted by Integrity.

The 2023 targets vs. performance is listed below. The metrics overall were met at 56%, equating to \$67,200. Resolution 13-25 approves payment for 2023 and will be paid in the April bills list.

| | | 95%-100% of Target Reached | <u>80%-94%</u> of Target Reached | 60%-79% of Target Reached | 40%-59% of Target Reached | 20%-39% of Target Reached | <u>0%-19%</u> of Target Reached | | | |
|------------------------|-----------|-------------------------------|-------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------------|---------|----------|------------|
| | | | | | | | | | % | % of |
| | | % of Incentive | % of Incentive | % of Incentive | % of Incentive | % of Incentive | % of Incentive | | Change | Incentiv |
| | Benchmark | Amount | Amount | Amount | Amount | Amount | Amount | CY'2023 | (2019 vs | Amount |
| Performace Metric | (CY'2019) | Earned | Earned | Earned | Earned | Earned | Earned | Metrics | 2023) | Earned |
| Inpatient Admissions | | | | | | | | | | |
| Per K | 55.9 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 40.1 | -28.3% | 20.0% |
| Emergency Room Visit | | | | | | | | | | |
| Per K | 208.7 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 152.5 | -26.9% | 20.0% |
| Office Visits Per K | | | | | | | | | | |
| (Non-PHC) | 4,473.6 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 3,880.4 | -13.3% | 12.0% |
| Radiology Services per | | | | | | | | | | |
| (Non-PHC) | 1,682.4 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 1,706.0 | 1.4% | 0.0% |
| Lab Services per K | | | | | | | | | | |
| (Non-PHC) | 7,452.0 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 7,069.2 | -5.1% | 4.0% |
| | | | | | | | | | | |
| Earnings Contract | | | | | | | | \$120,0 | 00.00 | 56.0% |
| Total | | | | | | | | | | \$67,200.0 |

QPA SHARED SERVICE AGREEMENT

Included in the agenda is Resolution 14-25 that amends and extends the Shared Service Agreement between the County and the Fund for QPA services. This agreement now includes a \$1,000 per month that will be paid out of the contingency line of the 2025 budget. The amended agreement is also included in Appendix II.

RFP STATUS

The Fund will need to release an RFP for the following contracts. Status is below:

- **1. Health Center Administrator –** RFP in discussion with the County and QPA. Fund authorized release at the January meeting. Expect it to be released prior to May meeting
- 2. Pharmacy Benefits Manager RFP strategy to be discussed with the County and Contracts Committee. Release date to be expected early spring.
- **3. Fund Administrator/Program Manager –** Requesting authorization to release an RFP late spring/early summer.

Resolution 15-25 Authorizes the QPA to go out for RFP for Fund Administrator/Program Manager.

SCHOOL BOARD COVID-19 GRANT AWARD

On behalf of the HIFs and our School Board members, PERMA has been working with the Zita Group, MRHIF Lobbyist to receive reimbursements for medical claims attributed to Executive Order No. 253 (August 23, 2021), which required routine COVID-19 testing for School Board employees who were unvaccinated. The initiative began in the Summer of 2023.

At the end of October, we were contacted by the Division of Finance and Business Services that the HIFs with School Boards would be receiving a \$1M grant as reimbursement for claims paid in 2021 and 2022. The Skyland's share will be \$3,086, which will be used to offset future claims and support surplus.

Appendix III includes a memo from our office with additional detail.

VOUCHERS

Starting with the April vouchers, PERMA will be sending both vouchers and backup exclusively through DocuSign. Please reach out to <u>HIFfinance@permainc.com</u> to confirm the current email address that vouchers are sent to can continue to be used to send via DocuSign.

GASB 75

The Fund contracts with an Actuary to provide GASB 75 reports on behalf of its medical members. Please reach out to Jordyn Robinson (<u>irobinson@permainc.com</u>) if your audit requires a full report or update to last year's report. During its 'busy' season, reports can take up to six weeks to turn around.

2025 MEL, MR HIF & NJCE JIF Educational Seminar:

The 15th annual seminar will be conducted virtually on 2 half-day sessions: Friday April 25th and Friday May 2nd from 9AM to 12PM.

The seminar qualifies for Continuing Educational Credits including CFO/CMFO, Public Works, Clerks, Insurance Producers and Purchasing Agents. There is no fee for employees, insurance providers, as well as personnel who work for services companies associated with the Municipal Excess Liability Joint Insurance Fund (MEL JIF), Municipal Reinsurance Health Insurance Fund (MR HIF), and New Jersey Counties Excess Joint Insurance Fund (NJCE JIF).

Please see Appendix IV for more information.

| | | SOUTHER | | EGIONAL HEALTH IN | | |
|----------|-------------------------------------|-----------------|------------|----------------------|-------------|-------------|
| | | | | L FAST TRACK REPORT | • | |
| | | | AS OF | December 31, 2024 | | |
| | | | THIS | YTD | PRIOR | FUND |
| | | | MONTH | CHANGE | YEAR END | BALANCE |
| | ERWRITING INC | OME | 4,608,332 | 55,328,989 | 262,252,633 | 317,581,622 |
| - | | | 4,008,332 | 55,528,989 | 202,252,055 | 517,581,022 |
| | EXPENSES | | 4 629 072 | 47 167 276 | 214 701 777 | 261 040 15 |
| | Paid Claims | | 4,628,973 | 47,167,376 | 214,781,777 | 261,949,153 |
| | IBNR Less Specific Exce | | 6,095 | 671,959 | 3,103,390 | 3,775,34 |
| | Less Aggregate Ex | | (249,891) | (614,922) | (3,839,101) | (4,454,02 |
| | | | 4 205 4 70 | - | | |
| | | | 4,385,178 | 47,224,414 | 214,046,065 | 261,270,479 |
| . EXPEN | | | 227 742 | 2 650 766 | 0.440.576 | |
| | MA & HMO Premi | ums | 227,742 | 2,658,766 | 8,118,576 | 10,777,34 |
| | Excess Premiums | | 155,085 | 1,798,076 | 12,134,440 | 13,932,51 |
| | Administrative | | 483,501 | 5,736,181 | 22,866,871 | 28,603,05 |
| ΤΟΤΑ | L EXPENSES | | 866,328 | 10,193,023 | 43,119,886 | 53,312,90 |
| | RWRITING PROFIT | /(LOSS) (1-2-3) | (643,174) | (2,088,447) | 5,086,681 | 2,998,23 |
| | TMENT INCOME | | 14,211 | 204,784 | 358,463 | 563,24 |
| . DIVIDE | END INCOME | | - | - | - | - |
| STATU | JTORY PROFIT/(LO | SS) (4+5+6) | (628,962) | (1,883,664) | 5,445,144 | 3,561,48 |
| DIVIDE | END | | - | - | - | - |
| Transf | erred Surplus IN | | _ | _ | | - |
| | ferred Surplus OU | r I | _ | <u> </u> | _ | - |
| | UTORY SURPLU | | (628,962) | (1,883,664) | 5,445,144 | 3,561,48 |
| | | | | | 0,1.0,2.1. | 0,002,100 |
| | - | | | FICITS) BY FUND YEAR | | |
| Closed | 1 | Surplus | (30,929) | (88,840) | 4,595,485 | 4,506,64 |
| 2022 | | Cash | 5,993 | (24,147) | 4,527,710 | 4,503,56 |
| 2023 | | Surplus | (69,084) | (346,911) | 849,659 | 502,74 |
| 2024 | | Cash | (83,049) | (2,181,376) | 2,770,761 | 589,38 |
| 2024 | | Surplus | (528,950) | (1,447,912) | | (1,447,91 |
| | | Cash | 77,910 | (120,622) | | (120,62 |
| | URPLUS (DEFICI | TS) | (628,962) | (1,883,664) | 5,445,144 | 3,561,48 |
| OTAL C | ASH | | 855 | (2,326,145) | 7,298,472 | 4,972,32 |
| | | | CLAIM ANA | LYSIS BY FUND YEAR | | |
| TOTAL | CLOSED YEAR CL | AIMS | 964 | 34,654 | 179,897,251 | 179,931,90 |
| FUND | YEAR 2023 | | | | | |
| - | Paid Claims | | 85,614 | 3,766,702 | 31,045,424 | 34,812,12 |
| | IBNR | | (13,965) | (3,103,390) | 3,103,390 | - |
| | Less Specific Exce | SS | - | (233,358) | - | (233,35 |
| | Less Aggregate Ex | | - | - | - | - |
| | FY 2023 CLAIMS | | 71,649 | 429,954 | 34,148,814 | 34,578,76 |
| | YEAR 2024 | | | -, | , ,- | ,,- |
| | Paid Claims | | 4,542,395 | 43,360,733 | | 43,360,73 |
| | IBNR | | 20,060 | 3,775,349 | | 3,775,34 |
| | Less Specific Exce | SS | (249,891) | (376,276) | | (376,27 |
| | · · | | | - | | - |
| | Less Aggregate Ex | | | | | |
| | Less Aggregate Ex FY 2024 CLAIMS | | 4,312,565 | 46,759,805 | | 46,759,80 |

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund.

SOUTHERN SKYLAND REGIONAL HIF CONSOLIDATED BALANCE SHEET AS OF DECEMBER 31, 2024

BY FUND YEAR

| | SSRHIF 2024 | SSRHIF 2023 | SSRHIF Closed Year | FUND BALANCE |
|-----------------------------------|-----------------|----------------|-----------------------|-----------------|
| ASSETS | | | | |
| Cash & Cash Equivalents | (120,622) | 589,385 | 4,503,564 | 4,972,326 |
| Assesstments Receivable (Prepaid) | 1,323,659 | - | - | 1,323,659 |
| Interest Reœivable | - | - | - | - |
| Speafic Excess Receivable | 249,806 | - | - | 249,806 |
| Aggregate Excess Receivable | - | - | - | - |
| Dividend Receivable | - | - | - | - |
| Prepaid Admin Fees | - | - | - | - |
| Other Assets | 1,470,031 | (43,637) | 3,081 | 1,429,475 |
| Total Assets | 2,922,874 | 545,748 | 4,506,645 | 7,975,266 |
| LIABILITIES | | | | |
| Accounts Payable | - | - | - | - |
| IBNR Reserve | 3,775,349 | - | - | 3,775,349 |
| A4 Retiree Surcharge | 17,577 | - | - | 17,577 |
| Dividends Payable | - | - | - | - |
| Acrued/Other Liabilities | 577,860 | 43,000 | - | 620,860 |
| Total Liabilities | 4,370,786 | 43,000 | - | 4,413,786 |
| EQUITY | | | | |
| Surplus / (Defiat) | (1,447,912) | 502,748 | 4,506,645 | 3,561,480 |
| Total Equity | (1,447,912) | 502,748 | 4,506,645 | 3,561,480 |
| Total Liabilities & Equity | 2,922,874 | 545,748 | 4,506,645 | 7,975,266 |
| BALANCE | _ | _ | _ | - |

This report is based upon information which has not been audited nor certified

by an actuary and as such may not truly represent the condition of the fund.

Fund Year allocation of claims have been estimated.

| SOUTHERN SKYLAND REGIONAL H | HEALTH INSURANCI | FUND | | | | | | | | | | \$ 346,458 | 3 | | | | | | | | |
|------------------------------------|------------------|-------------|--------|-----------|----|------------|----|------------|---------------|----|------------|---------------|------|------------|------------------|----|------------|----|------------|----|------------|
| RATIOS | | | | | | | | | | | | | | | | | | | | | |
| | | | FY2024 | | | | | | | | | | | | | | | | | | |
| INDICES | 2023 | JAN | | FEB | | MAR | F | APR | MAY | | JUN | JUL | _ | AUG | SEP | | OCT | | NOV | | DEC |
| Cash Position | 7,298,472 | \$ 4,767,1 | 53 \$ | 4,979,609 | \$ | 5,527,786 | \$ | 5,084,246 | \$ 5,002,291 | \$ | 4,782,124 | \$ 4,974,218 | \$ | 5,050,647 | \$ 4,815,823 | \$ | 4,966,835 | \$ | 4,971,471 | \$ | 4,972,326 |
| IBNR | 3,103,390 | \$ 3,248,9 | 24 \$ | 3,478,206 | \$ | 3,594,507 | \$ | 3,715,009 | \$ 3,728,982 | \$ | 3,749,145 | \$ 3,742,190 |) \$ | 3,746,167 | \$ 3,763,625 | \$ | 3,771,771 | \$ | 3,769,254 | \$ | 3,775,349 |
| Assets | 8,835,598 | \$ 10,088,6 | 33 \$ | 9,526,540 | \$ | 10,412,913 | \$ | 9,917,133 | \$ 10,409,395 | \$ | 10,565,265 | \$ 10,503,021 | \$ | 10,024,031 | \$ 9,904,412 | \$ | 10,546,085 | \$ | 10,503,621 | \$ | 7,975,266 |
| Liabilities | 3,390,454 | \$ 3,917,8 | 57 \$ | 3,653,220 | \$ | 3,780,192 | \$ | 4,137,709 | \$ 4,938,871 | \$ | 5,360,399 | \$ 5,387,878 | \$ | 4,979,959 | \$ 4,536,213 | \$ | 5,675,956 | \$ | 6,313,179 | \$ | 4,413,786 |
| Surplus | 5,445,144 | \$ 6,170,8 | L5 \$ | 5,873,320 | \$ | 6,632,721 | \$ | 5,779,424 | \$ 5,470,523 | \$ | 5,204,866 | \$ 5,115,143 | \$ | 5,044,072 | \$ 5,368,199 | \$ | 4,870,129 | \$ | 4,190,442 | \$ | 3,561,480 |
| Claims Paid Month | 2,444,346 | \$ 2,871,2 | 59 \$ | 3,896,394 | \$ | 3,234,147 | \$ | 4,438,381 | \$ 4,080,292 | \$ | 3,906,902 | \$ 3,909,570 |) \$ | 3,857,913 | \$ 3,524,444 | \$ | 4,296,743 | \$ | 4,522,357 | \$ | 4,628,973 |
| Claims Budget Month | 2,957,373 | \$ 3,786,3 | 39 \$ | 3,775,514 | \$ | 3,679,158 | \$ | 3,759,185 | \$ 3,733,152 | \$ | 3,732,579 | \$ 3,739,233 | \$ | 3,750,654 | \$ 3,733,946 | \$ | 3,750,191 | \$ | 3,743,161 | \$ | 3,742,323 |
| Claims Paid YTD | 33,876,852 | \$ 2,871,2 | 59 \$ | 6,767,653 | \$ | 10,001,800 | \$ | 14,440,181 | \$ 18,520,474 | \$ | 22,427,376 | \$ 26,336,946 | ; \$ | 30,194,859 | \$ 33,719,303 | \$ | 38,016,046 | \$ | 42,538,403 | \$ | 47,167,376 |
| Claims Budget YTD | 34,654,637 | \$ 3,786,3 | 39 \$ | 7,561,853 | \$ | 11,241,011 | \$ | 15,000,196 | \$ 18,733,349 | \$ | 22,465,928 | \$ 26,205,161 | \$ | 29,955,815 | \$ 33,689,761 | \$ | 37,439,952 | \$ | 41,183,113 | \$ | 44,925,436 |
| RATIOS | | | | | | | | | | | | | | | | | | | | | |
| Cash Position to Claims Paid | 2.99 | 1. | 56 | 1.28 | | 1.71 | | 1.15 | 1.23 | | 1.22 | 1.27 | ' | 1.31 | 1.37 | | 1.16 | | 1.1 | | 1.0 |
| Claims Paid to Claims Budget Month | 0.83 | 0. | 76 | 1.03 | | 0.88 | | 1.18 | 1.09 | | 1.05 | 1.05 | 5 | 1.03 | 0.94 | | 1.15 | | 1.21 | | 1.2 |
| Claims Paid to Claims Budget YTD | 0.98 | 0. | 76 | 0.89 | | 0.9 | | 1.0 | 1.0 | | 1.0 | 1.01 | | 1.01 | 1 | | 1.02 | | 1.03 | 1 | 1.0 |
| Cash Position to IBNR | 2.35 | 1. | 17 | 1.43 | | 1.54 | | 1.37 | 1.34 | | 1.28 | 1.33 | 5 | 1.35 | 1.28 | | 1.32 | | 1.32 | ! | 1.3 |
| Assets to Liabilities | 2.61 | 2. | 58 | 2.61 | | 2.75 | | 2.4 | 2.11 | | 1.97 | 1.95 | ; | 2.01 | 2.18 | | 1.86 | | 1.66 | | 1.8 |
| Surplus as Months of Claims | 1.84 | 1. | 53 | 1.56 | | 1.8 | | 1.54 | 1.47 | | 1.39 | 1.37 | , | 1.34 | 1.44 | _ | 1.3 | | 1.12 | | 0.9 |
| IBNR to Claims Budget Month | 1.05 | 0. | 36 | 0.92 | | 0.98 | - | 0.99 | 1 | | 1 | 1.00 |) | 1.00 | 1.01 | | 1.01 | | 1.01 | | 1.0 |

| Туре | January | February | March | April | Мау | June | July | August | September | October | November | December | Total |
|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| Med Budget | 2,964,810.00 | 2,957,024.00 | 2,877,021.00 | 2,945,884.00 | 2,926,439.00 | 2,926,147.00 | 2,930,529.00 | 2,937,724.00 | 2,925,842.00 | 2,938,718.00 | 2,934,044.00 | 2,933,744.00 | 35,197,926.00 |
| Med Claims | 253,318.04 | 2,759,449.14 | 2,060,292.90 | 3,159,944.67 | 3,311,219.50 | 3,065,869.19 | 2,703,070.84 | 2,974,322.68 | 2,590,478.04 | 3,186,280.70 | 3,621,925.03 | 3,147,150.76 | 32,833,321.49 |
| Med IBNR | 1,536,321.00 | 882,440.00 | 400,936.00 | 216,242.00 | 87,249.00 | 71,772.00 | 32,167.00 | 35,518.00 | 39,912.00 | 28,390.00 | 19,783.00 | 20,329.00 | 3,371,059.00 |
| Spec Reim | - | - | - | - | - | (9,385.63) | - | (27,511.77) | (35,213.14) | (502.83) | (53,772.15) | (249,890.54) | (376,276.06) |
| | 1,175,170.96 | (684,865.14) | 415,792.10 | (430,302.67) | (472,029.50) | (202,108.56) | 195,291.16 | (44,604.91) | 330,665.10 | (275,449.87) | (653,891.88) | 16,154.78 | (630,178.43) |
| % Variance | 39.64% | -23.16% | 14.45% | -14.61% | -16.13% | -6.91% | 6.66% | -1.52% | 11.30% | -9.37% | -22.29% | 0.55% | -1.79% |
| Туре | January | February | March | April | Мау | June | July | August | September | October | November | December | Total |
| Rx Budget | 821,529.11 | 818,490.11 | 802,137.11 | 813,301.11 | 806,713.11 | 806,432.11 | 808,704.11 | 812,930.11 | 808,104.11 | 811,473.11 | 809,117.11 | 808,579.11 | 9,727,510.32 |
| Rx Claims | 642,696.94 | 1,112,098.82 | 1,068,644.37 | 1,407,704.45 | 1,217,007.97 | 1,189,497.61 | 1,572,379.20 | 1,332,791.41 | 1,205,731.49 | 1,598,028.36 | 1,265,711.90 | 1,291,797.56 | 14,904,090.08 |
| Rx IBNR | 409,179.00 | (1,446.00) | (5,330.00) | (2,638.00) | (3,450.00) | (403.00) | 1,222.00 | 2,596.00 | 5,477.00 | 1,480.00 | (2,128.00) | (269.00) | 404,290.00 |
| RX Rebate | (359,984.69) | (333,597.97) | (320,594.14) | (312,534.98) | (515,402.26) | (381,356.45) | (549,301.70) | (493,126.20) | (302,222.44) | (479,408.51) | (432,596.66) | 103,446.98 | (4,376,679.02) |
| | 129,637.86 | 41,435.26 | 59,416.88 | (279,230.36) | 108,557.40 | (1,306.05) | (215,595.39) | (29,331.10) | (100,881.94) | (308,626.74) | (21,870.13) | (586,396.43) | (1,204,190.74) |
| % Variance | 15.78% | 5.06% | 7.41% | -34.33% | 13.46% | -0.16% | -26.66% | -3.61% | -12.48% | -38.03% | -2.70% | -72.52% | -12.38% |
| Туре | January | February | March | April | Мау | June | July | August | September | October | November | December | Total |
| Budget | 3,786,339.11 | 3,775,514.11 | 3,679,158.11 | 3,759,185.11 | 3,733,152.11 | 3,732,579.11 | 3,739,233.11 | 3,750,654.11 | 3,733,946.11 | 3,750,191.11 | 3,743,161.11 | 3,742,323.11 | 44,925,436.32 |
| Claims | 896,014.98 | 3,871,547.96 | 3,128,937.27 | 4,567,649.12 | 4,528,227.47 | 4,255,366.80 | 4,275,450.04 | 4,307,114.09 | 3,796,209.53 | 4,784,309.06 | 4,887,636.93 | 4,438,948.32 | 47,737,411.57 |
| IBNR | 1,945,500.00 | 880,994.00 | 395,606.00 | 213,604.00 | 83,799.00 | 71,369.00 | 33,389.00 | 38,114.00 | 45,389.00 | 29,870.00 | 17,655.00 | 20,060.00 | 3,775,349.00 |
| Spec Reim | - | - | - | - | - | (9,385.63) | - | (27,511.77) | (35,213.14) | (502.83) | (53,772.15) | (249,890.54) | (376,276.06) |
| Rx Rebate | (359,984.69) | (333,597.97) | (320,594.14) | (312,534.98) | (515,402.26) | (381,356.45) | (549,301.70) | (493,126.20) | (302,222.44) | (479,408.51) | (432,596.66) | 103,446.98 | (4,376,679.02) |
| | 1,304,808.82 | (643,429.88) | 475,208.98 | (709,533.03) | (363,472.10) | (203,414.61) | (20,304.23) | (73,936.01) | 229,783.16 | (584,076.61) | (675,762.01) | (570,241.65) | (1,834,369.17) |

| | 2024 Budget | Status Repo | rt | | | |
|--|--------------|---------------|--------------|----------------|------------------|-------------|
| | | nber 31, 2024 | | | | |
| | | | | | | |
| | | | | YTD | \$ Variance | % Varaiance |
| Expected Losses | YTD Budgeted | Annual | Latest Filed | Expensed | | |
| Medical Claims (Aetna) | 35,197,926 | 35,197,926 | 26,160,618 | 35,828,104 | (630,178) | -2% |
| Prescription Claims (Express Scripts) | 12,828,297 | 12,828,297 | 10,511,270 | | | |
| Prescription Rebates (Express Scripts) | (3,100,787) | (3,100,787) | (3,100,787) | | | |
| Subtotal Prescription | 9,727,510 | 9,727,510 | 7,410,483 | 10,931,701 | (1,204,191) | -12% |
| Subtotal Claims | 44,925,436 | 44,925,436 | 33,571,101 | 46,759,805 | (1,834,369) | -4% |
| | | | | | | |
| Medicare Advantage- AETNA-MA | 436,770 | 436,770 | 0 | | | |
| Medicare Advantage - UHC-MA | 767,591 | 767,591 | 648,715 | | | |
| Subtotal Insured Programs | 1,204,361 | 1,204,361 | 648,715 | 1,204,361 | - | 0% |
| Horizon Dental | 1,215,591 | 1,215,591 | 1,206,406 | 1,454,405 | (238,814) | -20% |
| | | | <i></i> | (00 - | | |
| Partnership Health Center - Integrity Management | 732,453 | 732,453 | 607,740 | 609,729 | 122,724 | 17% |
| Partnership Health Center - Rent | 196,000 | 196,000 | 196,000 | 236,964 | (40,964) | |
| Partnership Health Center - Facility Expenses | 2,876,328 | 2,876,328 | 2,312,314 | 2,738,968 | 137,360 | 5% |
| Subtotal PHC | 3,804,781 | 3,804,781 | 3,116,054 | 3,585,660 | 219,120 | 6% |
| Reinsurance | | | | | | |
| Specific | 1,869,132 | 1,869,132 | 1,518,982 | 1,798,076 | 71,057 | 4% |
| Total Loss Fund | 53,019,301 | 53,019,301 | 40,061,258 | 54,802,307 | (1,783,006) | -3% |
| Contingency | 121,724 | 121,724 | 444,012 | | 121,724 | 100% |
| Contingency | 121,724 | 121,724 | 444,012 | - | 121,724 | 100 /0 |
| Expenses | | | | | | |
| Legal | 10,000 | 10,000 | 10,000 | 10,273 | (273) | -3% |
| Executive Director/Program Manager | 555,120 | 555,120 | 428,743 | 673,828 | (156) | 0% |
| Enrollment Vendor | 118,552 | 118,552 | 93,408 | Included Above | in Executive Dir | ector Fee |
| TPA - Aetna | 831,376 | 831,376 | 662,085 | 831,376 | - | 0% |
| Actuary | 14,500 | 14,500 | 8,364 | 14,500 | (0) | 0% |
| Auditor | 15,360 | 15,360 | 15,667 | 15,360 | - | 0% |
| Consulting | 289,512 | 289,512 | 127,723 | 289,512 | 1 | 0% |
| Marketing | 75,000 | 75,000 | 75,000 | 75,000 | - | 0% |
| Subtotal Expenses | 1,909,420 | 1,909,420 | 1,420,990 | 1,909,849 | (428) | 0% |
| - | | | | | | |
| Miscellaneous and Contingency | 10,407 | 10,407 | 10,407 | 4,305 | 6,102 | 59% |
| Claims Auditor | 40,000 | 40,000 | 40,000 | 40,000 | (0) | |
| GASB 75 Reporting | 3,000 | 3,000 | 3,000 | 3,000 | - | 0% |
| A4 Surcharge | 31,539 | 31,539 | 31,634 | 31,539 | 0 | 0% |
| ACA Taxes | 11,000 | 11,000 | 11,000 | 11,000 | - | 0% |
| Subtotal Miscellaneous Expenses | 95,946 | 95,946 | 96,041 | 89,844 | 6,102 | 6% |
| Total Expenses | 2,005,367 | 2,005,367 | 1,517,031 | 1,999,693 | 5,674 | 0% |
| | · · · · · · | ,, | , , | | | |
| Total Budget | 55,146,392 | 55,146,392 | 42,022,301 | 56,802,000 | (1,655,608) | -3% |

RESOLUTION 13-25

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND RESOLUTION AUTHORIZING PAYOUT OF THE PERFORMANCE GUARENTEE FOR INTEGRITY HEALTH FOR CONTRACT YEAR 2023

WHEREAS, the Southern Skyland Regional health Insurance Fund (hereinafter "the Fund") is duly constituted as a joint insurance fund and is subject to certain requirements of the Local Public Contracts Law; and;

WHEREAS, the Executive Committee of the Fund has deemed it necessary and appropriate to obtain certain extraordinary and unspecifiable services; and

WHEREAS, the Executive Committee resolved to award a contract for certain health center management in accordance with N.J.S.A 40A:11-5(l)(m), of which Performance guarantee metrics were included using the Contract Year 20219 as a benchmark;

WHEREAS, the Executive Committee and has received an analysis from the Program Manager and Fund Actuary to verify the metrics were met;

WHEREAS, the results were as follows:

Part 1. Health Plan Utilization Metrics

| | | 95%-100% of | | 60%-79% of | 40%-59% of | 20%-39% of Target Reached | <u>0%-19%</u> of Target Beached | | | |
|------------------------|-----------|----------------|----------------|----------------|-----------------|------------------------------|------------------------------------|---------|--------------------|-------------------|
| | | Target Neacheu | Talget Neacheu | Talber neacheu | Tai Bet Neacheu | Taiget Neached | Taiget Neacheu | | % | % of |
| | | % of Inconting | % of Inconting | ₩ of Inconting | ₩ of Inconting | % of Incentive | 1/ of Inconting | | | % of Incentive |
| | Benchmark | Amount | Amount | Amount | Montenuve | Monteritive | Amount | CY'2023 | Change (2019 vs | Amount |
| Performace Metric | (CY'2019) | Earned | Earned | Earned | Earned | Earned | Earned | Metrics | 2023) | Earned |
| Inpatient Admissions | (012013) | Laneu | Laneu | Lameu | Laneu | Lameu | Lameu | Hetrica | 20201 | Lameu |
| Per K | 55.9 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 40.1 | -28.3% | 20.0% |
| Emergency Room Visit | | | | | | | | | | |
| Per K | 208.7 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 152.5 | -26.9% | 20.0% |
| Office Visits Per K | | | | | | | | | | |
| (Non-PHC) | 4,473.6 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 3,880.4 | -13.3% | 12.0% |
| Radiology Services per | | | | | | | | | | |
| (Non-PHC) | 1,682.4 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 1,706.0 | 1.4% | 0.0% |
| Lab Services per K | | | | | | | | | | |
| (Non-PHC) | 7,452.0 | 20.0% | 16.0% | 12.0% | 8.0% | 4.0% | 0.0% | 7,069.2 | -5.1% | 4.0% |
| | | | | | | | | | | |
| Earnings Contract | | | | | | | | \$120,0 | 00.00 | 56.0% |
| Total | | | | | | | | | | \$67,200.0 |

NOW, THEREFORE, BE IT RESOLVED that the Fund will pay \$67,200 to Integrity Health from Fund Year budget 2023 as per the performance guarantee metrics listed in the signed contract;

BE IT FURTHER RESOLVED that the payment will be issued by the Fund Treasurer in the next available Fund bills list;

ADOPTED: MARCH 18, 2025

BY:

CHAIRPERSON

ATTEST:

SOUTHERN SKYLANDS REGIONAL HEALTH INSURANCE FUND RESOLUTION AMENDING THE SHARED SERVICES AGREEMENT WITH SOMERSET COUNTY FOR THE SERVICES OF THE SOMERSET COUNTY QUALIFIED PURCHASING AGENT AND THE ISSUANCE OF A REQUEST FOR PROPOSALS FOR SERVICES

WHEREAS, on July 9, 2024, the County of Somerset and the Southern Skylands Regional Health Insurance Fund ("SSRHIF") entered into a Shared Services Agreement in substantially the form annexed hereto as "Exhibit A," to share the services of the Somerset County Qualified Purchasing Agent ("QPA") for a period of one year from the date hereof at no cost to SSRHIF; and

WHEREAS, at its March 18, 2025 public meeting, the Executive Committee of the SSRHIF desired to extend the contract an additional year and include a fee of \$1,000 a month at an amount not to exceed \$12,000 effective January 1, 2025;

WHEREAS, the 2025 SSRHIF Budget includes a line for contingency which has adequate funds compensate for this fee;

WHEREAS, the QPA is qualified to prepare, issue and evaluate responses to a request for proposals for the health center administrator, pharmacy benefits manager and administrator/program manager services for the SSRHIF in addition to procurements the Executive Commtitee may desire through December 31, 2025;

NOW, THEREFORE, BE IT RESOLVED that the Chairman is hereby authorized to execute the Shared Services Agreement, and such other documents as are necessary to share the services of the Somerset County QPA and staff, and for the QPA to prepare, issue and evaluate responses to a request for proposals for the necessary services for the SSRHIF.

SOUTHERN SKYLANDS REGIONAL HEALTH INSURANCE FUND

ADOPTED: March 18, 2025

BY:_

CHAIRPERSON

ATTEST: _

RESOLUTION 15-25

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND RESOLUTION AUTHORIZING THE HIRING OF PROFESSIONAL SERVICES/ CONSULTANTS THROUGH THE COMPETITIVE CONTRACTING PROCESS

WHEREAS, the Southern Skyland Regional Health Insurance Fund (Hereinafter the "Fund") has a need for the following services to be provided for the efficient operation of the Fund;

Administrator

Program Manager

WHEREAS, such desired services are currently available to be provided through the competitive contracting process under the New Jersey Local Publics Contract Law, (N.J.S.A. 19:44A-20.5 et. Seq.), and

WHEREAS, the Fund desires to evaluate such service offerings from Vendors within the procedures as set forth in the New Jersey Local Publics Contract Law, (N.J.S.A. 19:44A-20.5 et. Seq.), and

WHEREAS, the competitive contracting process satisfies the fair and open requirement as established under (N.J.S.A. 19:44A-20.5 et. Seq.), and

WHEREAS, the Fund desires to enter into a contract that will satisfy the needs of the Fund; and

WHEREAS, as per statute the process will be administered by the Qualified Purchasing Agent (N.J.S.A. 19:44A-20.5 et. Seq.),

NOW, THEREFORE, BE IT RESOLVED by the Board of Fund Commissioners of the Fund resolve to authorize the Qualified Purchasing Agent to procure the Professional Services, Consulting, and other services through the competitive contacting process in accord with (N.J.S.A. 19:44A-20.5 et. Seq.), as follows:

Administrator Program Manager

ADOPTED: MARCH 18, 2025

BY:_____ CHAIRPERSON

ATTEST:

Southern Skyland Regional HIF Program Manager

March 2025 Program Manager: PERMA Risk Management Services LLC Online Enrollment Training: kkidd@permainc.com Enrollments: somersetcountyinscom@permainc.com Fax: 856-266-9469

OPERATIONAL UPDATES:

ELIGIBILTY/ENROLLMENT

Please direct any eligibility, enrollment, or system related questions to our dedicated Southern Skyland Regional HIF team. To contact the team, email <u>somersetcountyinscom@permainc.com</u> or fax to 856-266-9469

System training (new and refresher) is provided to all contacts with WEX access **every** 3rd **Wednesday at 10AM**. Please contact <u>HIFtraining@permainc.com</u> for additional information or to request an invite.

In the subject line of the email, please include: *Training – Fund Name and Client Name*. Please be sure to add the date of the training you would like to attend in your email so an invite can be sent.

COVERAGE UPDATES: None

EXPRESS SCRIPTS:

GLP-1 Weight Loss Program (Encircle) Recommendation Effective 9/1/24

The Program Manager has consulted with the MRHIF Pharmacy Benefit Manager (PBM) Express Scripts (ESI) in determining a program to assist with the increasing cost of GLP-1 medications being used for weight loss. The Encircle Program encompasses the criteria recommended for the drugs intended use; lifestyle modification, member engagement, overall adherence. As a result, the Program Manager is recommending the Encircle Program for Southern Skyland Regional HIF participants who are approved for weight loss medications using the following criteria:

- BMI \geq 32 OR
- BMI between 27 < 32 WITH 2 or more documented comorbidities

Effective 1/1/25:

In addition to receiving an approved prior authorization (PA), below are the mandatory guidelines of the program:

• Members will receive a welcome kit from Omada free of charge. The kit includes a digital

scale and information on downloading the mobile app and/or using the web browser. The scale is programmed to the member's ESI active account prior to delivery. The scale will record each weigh-in and will update the member's file automatically. Members must weigh-in a minimum of 4 times a month

• Members must engage with an assigned online Omada coach via a mobile application or web browser a minimum of 4 times a month

If members do not adhere to both of the mandatory requirements the following month in which they are non-compliant, they will not be able to refill their weight loss prescription. Members will be required to complete the missing weigh-ins and/or online coaching engagement in order to refill their prescription.

Members who have a current PA on file will be grandfathered until their PA on file has expired with ESI. Upon renewal of their PA they will be need to meet the above BMI requirements to be considered for approval. If approved, they will receive the Omada welcome kit and will need to adhere to the Encircle program requirements as outlined.

Communications will be sent to all impacted members with registration information. Once registered members will receive an access code to sign up for the Omada welcome kit.

2025 LEGISLATIVE REVIEW:

Medical and Rx Reporting: None

No Surprise Billing and Transparency Act- Continued Delays

The Health Insurance Funds, including Southern Skyland Regional HIF protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

- Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the Southern Skyland Regional HIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs

2023 Specialized Audits

As approved through an RFP through the Program Manager's contract, the HIFs has acquired the services of AIM to conduct specialized audits for the Southern Skyland Regional HIF. AIM will complete medical claims audits for claims administered by Aetna. The claim audit being performed

will determine Aetna's claim processing and financial accuracy of medical claims. AIM will also perform an Operation Review. Aim will perform an in-depth evaluation of the controls employed by the Aetna to ensure quality administration.

Carrier Appeals:

| Submission Date | Appeal Type | Appeal Number | Reason | Determination | Determination Date |
|--------------------|---------------|------------------|-----------|---------------|-----------------------|
| 12/23/2024 | Medical/Aetna | SSRHIF-2024- | Medical | Under Review | |
| | | 12-01 | Necessity | | |
| 02/10/2025 | Medical/Aetna | SSRHIF-2025- | Medical | Under Review | |
| | | 02-01 | Necessity | | |

IRO Submissions: None

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND SUPPLEMENTAL BILLS LIST

FEBRUARY 2025

Resolution No. _____

| | WHEREAS, the Treasurer has certified that fu | nding is available to pay the following bills: | |
|----------------|--|---|---|
| | BE IT RESOLVED that the Southern Skyland Regio Fund Treasurer to issue warrants in pay | | |
| | FURTHER, that this authorization shall be made a | a permanent part of the records of the Fund. | |
| FUND YEAR 2024 | <u>VendorName</u> | <u>Comment</u> | InvoiceAmount |
| | ACRISURE NJ PARTNERS INS. SERVICES LLC | VOID AND REISSUE | -2,377.96 -2,377.96 |
| | PERMA RISK MANAGEMENT SERVICES | 2024 AATRIX 1099 FILINGS | 37.59 37.59 |
| | ACRISURE NJ PARTNERS INS. SERVICES LLC | CONSULTANT FEE 08/24 | 2,377.96 2,377.96 |
| | SOMERSET COUNTY LIBRARY SYSTEM | GIFT CARDS- FITNESS CHALLENGE 12/24 | 287.00 287.00 |
| | | Total Payments FY 2024 | 324.59 |
| FUND YEAR 2025 | <u>VendorName</u> | Comment | InvoiceAmount |
| | AETNA HEALTH MANAGEMENT, LLC | MEDICARE ADVANTAGE 02/25 | 53,312.04 53,312.04 |
| | HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ | COUNTY-731345395 INV 305935752 1/1/25 LIBRARY-488920617 INV 305935612 1/1/25 BOSS-271255463 INV 306117911 1/14/25 LIBRARY-273954962-INV 305935467 1/1/25 | 106,370.93 510.66 14,186.93 10,120.93 131,189.45 |
| | PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES | POSTAGE 01/25 ENROLLMENT FEE 02/25 PROGRAM MANAGER FEE 02/55 ADMINISTRATION FEES 02/25 | 74.01 10,088.00 28,876.90 18,360.16 57,399.07 |
| | SHAIN SCHAFFER, PC SHAIN SCHAFFER, PC | ATTORNEY FEES INV 11764 01/25 ATTORNEY FEES INV 11765 01/25 | 770.00 490.00 1,260.00 |
| | ASSUREDPARTNERS CAPITAL, INC | CONSULTANT FEES 02/25 | 4,552.59 4,552.59 |
| | ACRISURE NJ PARTNERS INS. SERVICES LLC | CONSULTANT FEES 02/25 | 2,377.96 2,377.96 |
| | FAIRVIEW INSURANCE AGENCY ASSOCIATES INC | CONSULTANT FEES 02/25 | 2,714.15 2,714.15 |
| | ACCESS | INV 11313099 DEPT 002 12.31.24 FOR JAN | 10.69 10.69 |
| | INTEGRITY HEALTH, LLC | BE BETTER W/O COACH 1.2025 | 850.00 850.00 |

| SOMERVILLE URBAN RENEWAL LLC | MONTHLY RENT 02/25 | 19,747.00 19,747.00 |
|------------------------------|-------------------------------|---------------------------------|
| | CHECK TOTALS | 242,887.54 |
| UNITED (MEDICARE ADVANTAGE) | MEDICARE ADVANTAGE 02/25 | 99,323.87 99,323.87 |
| AETNA | MEDICAL TPA 02/25 | 70,105.74 70,105.74 |
| CONNER STRONG & BUCKELEW | CONSULTING FEES 02/25 | 8,787.65 8,787.65 |
| CONNER STRONG & BUCKELEW | MARKETING MGR FEE 02/25 | 6,250.00 6,250.00 |
| RSC INSURANCE BROKERAGE INC | CONSULTANT FEE 02/25 | 2,218.40 2,218.40 |
| CAPITAL BENEFITS LLC | CONSULTANT FEE 02/25 | 4,084.50 4,084.50 |
| HCC LIFE INSURANCE COMPANY | SPECIFIC REINSURANCE 02/25 | 173,547.99 173,547.99 |
| | TOTAL ACH | 364,318.15 |
| | Total Payments FY 2025 | 637,731.10 |
| | TOTAL PAYMENTS ALL FUND YEARS | 638,055.69 |

Chairperson

Attest:

Dated: ____

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND BILLS LIST

| Resolution No | | | FEBRUARY 2025 |
|----------------|---|--|---------------------------------|
| | WHEREAS, the Treasurer has certified that fu | nding is available to pay the following bills: | |
| | BE IT RESOLVED that the Southern Skyland Region Fund Treasurer to issue warrants in pay | 5 | |
| | FURTHER, that this authorization shall be made a | a permanent part of the records of the Fund. | |
| FUND YEAR 2025 | | | |
| | VendorName | Comment | InvoiceAmount |
| | INTEGRITY HEALTH, LLC | HEALTH CARE FEE - FACILITY 01/25 | 173,715.01 173,715.01 |
| | INTEGRITY HEALTH, LLC | HEALTH CARE FEE- MGMT 01/25 | 54,705.69 54,705.69 |
| | | Total Payments FY 2025 | 228,420.70 |
| | | TOTAL PAYMENTS ALL FUND YEARS | 228,420.70 |

Chairperson

Attest:

Dated: ____

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND SUPPLEMENTAL BILLS LIST

| Resolution No | | | MARCH 2025 |
|-----------------------|--|---|--|
| | WHEREAS, the Treasurer has certified that | funding is available to pay the following bills: | |
| | BE IT RESOLVED that the Southern Skyland Reg Fund Treasurer to issue warrants in p | | |
| | FURTHER, that this authorization shall be mad | le a permanent part of the records of the Fund. | |
| FUND YEAR 2024 | | | |
| | VendorName | <u>Comment</u> | InvoiceAmount |
| | INTEGRITY HEALTH, LLC | BE BETTER W/O COACH 12.2024 03/25 | 850.00 850.00 |
| <u>FUND YEAR 2025</u> | | Total Payments FY 2024 | 850.00 |
| <u>FUND 1EAR 2025</u> | VendorName_ | Comment | InvoiceAmount |
| | AETNA HEALTH MANAGEMENT, LLC | MEDICARE ADVANTAGE 03/25 | 51,337.52 51,337.52 |
| | HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ HORIZON BLUE CROSS BLUE SHIELD OF NJ | COUNTY-731345395 INV 306176593 2/3/25 LIBRARY-488920617 INV 306176426 2/3/25 BOSS-271255463 INV 306370673 2/14/25 LIBRARY-273954962-INV 306176265 2/3/25 | 101,344.19 508.41 14,515.56 9,742.29 126,110.45 |
| | PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES | ENROLLMENT FEES 03/25 ADMINISTRATION FEES 03/25 POSTAGE 02/25 PROGRAM MANAGER FEES 03/25 | 10,036.00 18,265.52 105.31 28,728.05 57,134.88 |
| | ASSUREDPARTNERS CAPITAL, INC | CONSULTANT FEES 03/25 | 43.25 43.25 |
| | ACRISURE NJ PARTNERS INS. SERVICES LLC | CONSULTANT FEES 03/25 | 2,412.93 2,412.93 |
| | FAIRVIEW INSURANCE AGENCY ASSOCIATES INC | CONSULTANT FEES 03/25 | 2,628.44 2,628.44 |
| | ACCESS | INV 11368540 DEPT 002 1/31/25 | 6.66 6.66 |
| | SOM ERVILLE URBAN RENEWAL LLC | MONTHLY RENT 03/25 | 19,747.00 19,747.00 |
| | | TOTAL 24-25 CHECKS | 260,271.13 |
| | UNITED (MEDICARE ADVANTAGE) | MEDICARE ADVANTAGE 03/25 | 98,404.35 98,404.35 |
| | AETNA | TPA FEES 03/25 | 69,881.76 69,881.76 |

| CONNER STRONG & BUCKELEW | CONSULTING FEES 03/25 | 8,798.78 8,798.78 |
|-----------------------------|-------------------------------|---------------------------------|
| CONNER STRONG & BUCKELEW | MARKETING MGR FEE 03/25 | 6,250.00 6,250.00 |
| RSC INSURANCE BROKERAGE INC | CONSULTANT FEE 03/25 | 2,273.86 2,273.86 |
| CAPITAL BENEFITS LLC | CONSULTANT FEE 03/25 | 4,329.57 4,329.57 |
| HCC LIFE INSURANCE COMPANY | SPECIFIC REINSURANCE 03/25 | 172,844.10 172,844.10 |
| | TOTAL ACH | 362,782.42 |
| | Total Payments FY 2025 | 622,203.55 |
| | TOTAL PAYMENTS ALL FUND YEARS | 623,053.55 |
| | | |

Chairperson

Attest:

Dated:

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND BILLS LIST

| Resolution No | | | MARCH 2025 |
|----------------|--|--|--|
| | WHEREAS, the Treasurer has certified that fur | iding is available to pay the following bills: | |
| | BE IT RESOLVED that the Southern Skyland Region Fund Treasurer to issue warrants in payn FURTHER , that this authorization shall be made a | nent of the following claims; and | |
| FUND YEAR 2025 | | | |
| | VendorName | Comment | InvoiceAmount |
| | INTEGRITY HEALTH, LLC INTEGRITY HEALTH, LLC | HEALTH CARE MGMT FEE 02/25 HEALTH CARE EXPENSE-FACILITY 02/25 | 54,623.20 245,880.97 300,504.17 |

| Total Payments FY 2025 | 300,504.17 |
|------------------------|------------|
| | |

TOTAL PAYMENTS ALL FUND YEARS 300,504.17

Chairperson

Attest:

Dated: _____

I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

| | SO UTHERN SKYLAND REGIO NAL HEALTH INSURANC E FUND | | | | | | | | |
|----------------------|--|------------|----------------|--------------|-----------------|---------------|--------------|--------------|--------------|
| | | SUM | MARY OF CAS | H TRANSACTIO | NS - ALL FUND Y | EARS COMBINED | | | |
| | | | | | | | | | |
| Current Fund Year: 2 | 2024 | | | | | | | | |
| Month Ending: I | December | | | | | | | | |
| | Medical | PHC | Rx | Reinsurance | Dental | Cont. | Admin | Closed Year | TOTAL |
| OPEN BALANCE | (1,606,586.73) | 426,661.09 | (2,175,274.22) | (164,603.76) | (62,722.83) | 113,552.95 | 3,942,874.43 | 4,497,570.11 | 4,971,471.04 |
| RECEIPTS | | | | | | | | | |
| Assessments | 4,733,211.48 | 499,640.82 | 1,241,100.07 | 232,626.58 | 0.00 | 15,977.66 | 397,610.17 | 0.00 | 7,120,166.78 |
| Refunds | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Invest Pymnts | 0.00 | 659.54 | 257.53 | 0.00 | 71.53 | 175.53 | 6,094.95 | 6,952.40 | 14,211.48 |
| Invest Adj | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Subtotal Invest | 0.00 | 659.54 | 257.53 | 0.00 | 71.53 | 175.53 | 6,094.95 | 6,952.40 | 14,211.48 |
| Other * | 41,418.60 | 0.00 | 108,510.57 | 0.00 | 12,549.23 | 0.00 | 2,384.78 | 0.00 | 164,863.18 |
| TOTAL | 4,774,630.08 | 500,300.36 | 1,349,868.17 | 232,626.58 | 12,620.76 | 16,153.19 | 406,089.90 | 6,952.40 | 7,299,241.44 |
| EXPENSES | | | | | | | | | |
| Claims Transfers | 3,232,764.94 | 0.00 | 1,291,797.56 | 0.00 | 0.00 | 0.00 | 0.00 | 958.99 | 4,525,521.49 |
| Expenses | 104,591.33 | 281,782.47 | 0.00 | 155,085.20 | 121,731.45 | 0.00 | 158,743.86 | 0.00 | 821,934.31 |
| Other * | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,950,930.52 | 0.00 | 1,950,930.52 |
| TOTAL | 3,337,356.27 | 281,782.47 | 1,291,797.56 | 155,085.20 | 121,731.45 | 0.00 | 2,109,674.38 | 958.99 | 7,298,386.32 |
| END BALANCE | (169,312.92) | 645,178.98 | (2,117,203.61) | (87,062.38) | (171,833.52) | 129,706.14 | 2,239,289.95 | 4,503,563.52 | 4,972,326.16 |

| | | CERTI | FICATION ANI | O RECONCILIA | TION OF CLAIM | S PAYMENTS A | ND RECOVERIES | | |
|-----------|-----------------|---------------|--------------|--------------|----------------|--------------|-----------------|---------------|--------------|
| | | | SOUTHER | RN SKYLAND R | REGIONAL HEALT | H INSURANCE | FUND | | |
| Month | | December | | | | | | | |
| | Fund Year | 2024 | | | | | | | |
| | | | | | | | | | |
| | | 1. | 2. | 3. | 4. | 5. | 6. | 7. | 8. |
| | | Calc. Net | Monthly | Monthly | Calc. Net | TPA Net | Variance | Delinquent | Change |
| Policy | | Paid Thru | Net Paid | Recoveries | Paid Thru | Paid Thru | То Ве | Unreconciled | This |
| Year | Coverage | Last Month | December | December | December | December | Reconciled | Variance From | Month |
| 2024 | Medical | 15,076,077.29 | 3,147,150.76 | 0.00 | 18,223,228.05 | 0.0 | 0 18,223,228.05 | 15,076,077.29 | 3,147,150.76 |
| | Dental | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | 0.00 | 0.00 | 0.00 |
| | Rx | 6,974,642.36 | 1,291,797.56 | 0.00 | 8,266,439.92 | 0.0 | 8,266,439.92 | 6,974,642.36 | 1,291,797.56 |
| | Vision | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | |
| | Total | 22,050,719.65 | 4,438,948.32 | 0.00 | 26,489,667.97 | 0.0 | 0 26,489,667.97 | 22,050,719.65 | 4,438,948.32 |
| 2023 | Medical | 322,965.60 | 85,614.18 | 0.00 | 408,579.78 | 0.0 | 408,579.78 | 322,965.60 | 85,614.18 |
| | Dental | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | | 0.00 | 0.00 |
| | Rx | 6,389.20 | 0.00 | 0.00 | 6,389.20 | 0.0 | | 6,389.20 | 0.00 |
| | Vision | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | |
| | Total | 329,354.80 | 85,614.18 | 0.00 | 414,968.98 | 0.0 | , | 329,354.80 | 85,614.18 |
| 2022 | Medical | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | | 0.00 | 0.00 |
| | Dental | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | | 0.00 | 0.00 |
| | Rx | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | | 0.00 | 0.00 |
| | Vision | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | 0.00 | 0.00 | 0.00 |
| | Total | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 | 0.00 | 0.00 | 0.00 |
| Closed Ye | ear Closed Year | (9,305.76) | 958.99 | 0.00 | (8,346.77) | 0.0 | 0 (8,346.77) | (9,305.76) | 958.99 |
| | Total | (9,305.76) | 958.99 | 0.00 | (8,346.77) | 0.0 | 0 (8,346.77) | (9,305.76) | 958.99 |
| | TO TAL | 22,370,768.69 | 4,525,521.49 | 0.00 | 26,896,290.18 | 0.0 | 0 26,896,290.18 | 22,370,768.69 | 4,525,521.49 |

| su | MMARY OF CASH AND INVESTM | ENT INSTRUMENTS | | |
|-----|---------------------------------------|-----------------|-----------------------|--|
| so | UTHERN SKYLAND REGIONAL H | EALTH INSURANCE | FUND | |
| | L FUND YEARS COMBINED | | | |
| | URRENT MONTH | December | | |
| cι | IRRENT FUND YEAR | 2024 | | |
| | | Description: | Investors Bank | |
| | | ID Number: | | |
| | | Maturity (Yrs) | | |
| | | Purchase Yield: | | |
| | | TO TAL for All | | |
| | A | | | |
| Op | ening Cash & Investment Balance | \$4,971,471.04 | 4971471.04 | |
| Op | ening Interest Accrual Balance | \$0.00 | 0 | |
| | | | | |
| 1 | Interest Accrued and/or Interest Cost | \$0.00 | \$0.00 | |
| 2 | Interest Accrued - discounted Instr.s | \$0.00 | \$0.00 | |
| 3 | (Amortization and/or Interest Cost) | \$0.00 | \$0.00 | |
| 4 | Accretion | \$0.00 | \$0.00 | |
| 5 | Interest Paid - Cash Instr.s | \$14,211.48 | \$14,211.48 | |
| 6 | Interest Paid - Term Instr.s | \$0.00 | \$0.00 | |
| 7 | Realized Gain (Loss) | \$0.00 | \$0.00 | |
| 8 | Net Investment Income | \$14,211.48 | \$14,211.48 | |
| 9 | Deposits - Purchases | \$8,132,747.01 | \$8,132,747.01 | |
| 10 | (Withdrawals - Sales) | -\$8,146,103.37 | -\$8,146,103.37 | |
| En | ding Cash & Investment Balance | \$4,972,326.16 | \$4,972,326.16 | |
| En | ding Interest Accrual Balance | \$0.00 | \$0.00 | |
| Plu | s Outstanding Checks | \$28,528.96 | \$28,528.96 | |
| (Le | ess Deposits in Transit) | -\$87,513.53 | -\$87,513.53 | |
| Ral | ance per Bank | \$4,913,341.59 | \$4,913,341.59 | |

RESOLUTION NO. 16-25

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND APPROVAL OF THE FEBRUARY AND MARCH 2025 BILLS LIST

WHEREAS, the Southern Skyland Regional Health Insurance Fund held a Public Meeting on MARCH 18, 2024 for the purposes of conducting the official business of the Fund; and

WHEREAS, The Treasurer for the Fund presented bills lists to satisfy outstanding costs incurred for operating the Fund during the month of February and March 2025 for consideration and approval of the Executive Committee and

WHEREAS, a quorum of the Commissioners was present thereby conforming with the Policies and Procedures of the Fund to conduct official business of the Fund,

NOW THEREFORE BE IT RESOLVED the of the Southern Skyland Regional Health Insurance Fund hereby approve the Bills List for February and March 2025 prepared by the Treasurer of the Fund and duly authorize and concur said bills to be paid expeditiously, in accordance with the laws and regulations promulgated by the State of New Jersey for Insurance Funds.

ADOPTED: MARCH 18, 2025

BY:

CHAIRPERSON

ATTEST:



SCPHC Utilization Overview

January 2025 SCPHC Utilization Report Overview:

- Following a small dip in utilization during the holiday season, service usage increased nearly across the board by Southern Skylands HIF members. There are some notable takeaways that can be found in more detail below.
 - o Overview:
 - Services increased 15%
 - Member count increased 11%
 - Medications Dispensed increased 18%
 - o Specific services that showed increases include:
 - Member Advocacy increased by 18% (179 to 212)
 - Pharmacy visits increased by 18% (679 to 801)
 - Physician/Nurse services increased 25% (294 to 354)
 - Behavioral Health, Chiropractic, and Physical Therapy also saw upticks in usage indicating an encouraging interest among members.
- Member Advocacy continues to reflect interest and engagement from HIF members. Following a substantial increase heading into the holiday season, Member Advocacy services saw an 18% bump to over 200 member engagements.
- In addition to the other utilization increases, Physician/Nurse visits saw a 25% increase since the last meeting. This is notable because Physician/Nurse visits are typically the highest utilized service. PHC will continue to monitor moving forward but optimistic about member engagement in this area.

Member Engagement

 PHC's "On the Road" initiative for 2025 aimed at getting in front of all eligible members is off to a great start following a productive and very well-attended presentation at the Somerset County Parks Department Lunch & Learn.

Operational Updates

 2025 Member Outreach Plan – To more efficiently increase utilization for all HIF members, PHC believes it is necessary to setup on-site employee presentations for all eligible members. To that end, PHC must establish points of contact for each entity please send contact information to Lily Lazroe, Director of Client Relations: <u>lily.lazroe@integrityhealth.com</u>.

- Express Scripts/Omada Program Discussion (GLP1 management) Continued discussion between PHC clinical team and PERMA regarding the Jan. 1st implementation of the Omada program is underway. Both providers and patients have expressed frustration over delays in obtaining prior authorizations and ultimately delays in prescriptions being filled as a result. Clinical team in regular contact with PERMA contact to address issues. Further discussion with Express Scripts requested in an attempt to streamline the process and prevent future delays.
 - As previously noted, members on weight loss drugs under care at SCPHC are currently enrolled in the physician led, on-site Care Coordination program available at PHC. All patients prescribed a GLP1 by a PHC provider are entered into the Care Coordination program and are closely monitored by Medical Director, Dr. Elisabeth Spector. Additional information is requested pertaining to the patient metrics obtained via the Omada program, to determine the best path forward for program integration.

Member Feedback

Patient satisfaction surveys are sent out following each member's appointment and reported to PHC on a monthly basis. They are asked 10 questions on a scale of 1-5 (Not at all satisfied to Very satisfied) about their experience ranging from intake/appointment, to visit with providers, to overall experience.

In January, **97% of the "Overall Satisfaction" feedback was Very Satisfied and Satisfied**. Members continue to share their positive experiences at the PHC, which strongly supports the increase in utilization.

Examples of member feedback comments/anecdotes from January 2025 may be found below:

- "Had a great experience at the doctors visit today. Dr. Spector addressed all my concerns and answered all my questions. She is a good doctor! Also, Suzanne at reception really was, as usual, extremely pleasant and helpful!"
- "Staff was very friendly. Was in and out in less than an hour which was great! Highly recommend."
- "Dr. Spector has made me love going to the Dr. As a result, when I did not feel well i
 made an appointment right away. Turns out I had the flu and because I was so
 comfortable going to the Dr and the care is so accessible, I was able to get Tamiflu."
- "Everyone is Absolutely Amazing at the facility, I am always 100% Satisfied."
- "I've used the physical therapy service in the past, but this was my first time using the facility for medical purposes. Service was great and I will definitely be using them again."

VINTEGRITY HEALTH[®] Join us in good health.[®]

DUO C......

Southern Skylands Regional Partnership Health Centers Utilization Report

Date

01-Jan'25

 \sim

| PHC Services | | | | | | |
|---|--------|----------|--------|----------|-------|----------|
| Category | 01_Sub | oscriber | 02_Dep | pendent | Total | |
| • | м | YTD (CY) | М | YTD (CY) | м | YTD (CY) |
| Borough of Peapack and Gladstone | | | 2 | 2 | 2 | 2 |
| Borough of Somerville | 13 | 13 | 5 | 5 | 18 | 18 |
| County of Somerset | 1,024 | 1,024 | 430 | 430 | 1,454 | 1,454 |
| Somerset County Library | 82 | 82 | 45 | 45 | 127 | 127 |
| Somerset County Park Commission | 152 | 152 | 30 | 30 | 182 | 182 |
| Somerset County Vocational & Technical School | 44 | 44 | 24 | 24 | 68 | 68 |
| Township of Hillsborough | 13 | 13 | 13 | 13 | 26 | 26 |
| Total | 1,328 | 1,328 | 549 | 549 | 1,877 | 1,877 |

| PHC Patients | | | | | | |
|---|-------|-----------|------|----------|-------|----------|
| Category | 01_Su | ıbscriber | 02_D | ependent | Total | |
| | М | YTD (CY) | М | YTD (CY) | м | YTD (CY) |
| Borough of Peapack and Gladstone | | | 1 | 1 | 1 | 1 |
| Borough of Somerville | 6 | 6 | 3 | 3 | 9 | 9 |
| County of Somerset | 323 | 323 | 142 | 142 | 465 | 465 |
| Somerset County Library | 34 | 34 | 20 | 20 | 54 | 54 |
| Somerset County Park Commission | 48 | 48 | 16 | 16 | 64 | 64 |
| Somerset County Vocational & Technical School | 14 | 14 | 13 | 13 | 27 | 27 |
| Township of Hillsborough | 3 | 3 | 6 | 6 | 9 | 9 |
| Total | 428 | 428 | 201 | 201 | 629 | 629 |

Medications Dispensed

| Category | 01_S | ubscriber | 02_D | ependent | Total | |
|---|------|-----------|------|----------|-------|----------|
| | м | YTD (CY) | М | YTD (CY) | м | YTD (CY) |
| Borough of Peapack and Gladstone | | | 2 | 2 | 2 | 2 |
| Borough of Somerville | 11 | 11 | 4 | 4 | 15 | 15 |
| County of Somerset | 651 | 651 | 293 | 293 | 944 | 944 |
| Somerset County Library | 66 | 66 | 32 | 32 | 98 | 98 |
| Somerset County Park Commission | 93 | 93 | 21 | 21 | 114 | 114 |
| Somerset County Vocational & Technical School | 24 | 24 | 8 | 8 | 32 | 32 |
| Township of Hillsborough | 5 | 5 | 9 | 9 | 14 | 14 |
| Total | 850 | 850 | 369 | 369 | 1,219 | 1,219 |

| Specialized Service | | | | | | |
|---------------------------------|--------|----------|--------|----------|-------|----------|
| Service | 01_Sub | scriber | 02_Dep | endent | Total | |
| • | М | YTD (CY) | М | YTD (CY) | Μ | YTD (CY) |
| Behavioral Health | 28 | 28 | 15 | 15 | 43 | 43 |
| Care Coordination | 158 | 158 | 41 | 41 | 199 | 199 |
| Chiropractic | 20 | 20 | 11 | 11 | 31 | 31 |
| COVID19 Test | 21 | 21 | 11 | 11 | 32 | 32 |
| Flu Shot | 9 | 9 | 4 | 4 | 13 | 13 |
| Lab | 70 | 70 | 28 | 28 | 98 | 98 |
| Member Services | 166 | 166 | 46 | 46 | 212 | 212 |
| Pharmacy | 560 | 560 | 241 | 241 | 801 | 801 |
| Physical Therapy | 42 | 42 | 29 | 29 | 71 | 71 |
| Physician or Nurse | 241 | 241 | 113 | 113 | 354 | 354 |
| Physician or Nurse Telemedicine | 1 | 1 | | | 1 | 1 |
| Telemedicine BH | 3 | 3 | 7 | 7 | 10 | 10 |
| Telephone | 6 | 6 | | | 6 | 6 |
| Xray | 3 | 3 | 3 | 3 | 6 | 6 |
| Total | 1,328 | 1,328 | 549 | 549 | 1,877 | 1,877 |



SOUTHERN SKYLANDS EMPLOYEE BENEFITS FUND

Monthly Claim Activity Report

March 18, 2024

| | | | 24 | etna | | | |
|-----------|----------------|----------|-----------|-------------------|----------|--------|----------|
| | | | | | | | |
| | Southern Sky | land Re | gional He | alth Insurance Fu | nd | | |
| | MEDICAL CLAIMS | | | MEDICAL CLAIMS | | | |
| | PAID 2023 | # OF EES | PER EE | PAID 2024 | # OF EES | PER E | <u>E</u> |
| JANUARY | \$2,157,934 | 1,483 | \$ 1,455 | \$2,556,321 | 1,875 | \$ 1,3 | 63 |
| FEBRUARY | \$2,068,209 | 1,490 | \$ 1,388 | \$2,630,046 | 1,871 | \$ 1,4 | 06 |
| MARCH | \$2,019,589 | 1,488 | \$ 1,357 | \$2,512,679 | 1,840 | \$ 1,3 | 66 |
| APRIL | \$2,088,755 | 1,494 | \$ 1,398 | \$3,949,236 | 1,879 | \$ 2,1 | 02 |
| MAY | \$2,621,911 | 1,498 | \$ 1,750 | \$2,808,627 | 1,854 | \$ 1,5 | i15 |
| JUNE | \$2,201,035 | 1,499 | \$ 1,468 | \$3,085,127 | 1,852 | \$ 1,6 | 66 |
| JULY | \$1,978,342 | 1,534 | \$ 1,290 | \$3,228,815 | 1,859 | \$ 1,7 | '37 |
| AUGUST | \$2,896,771 | 1,566 | \$ 1,850 | \$2,683,408 | 1,862 | \$ 1,4 | 41 |
| SEPTEMBER | \$2,150,117 | 1,562 | \$ 1,377 | \$2,649,294 | 1,857 | \$ 1,4 | 27 |
| OCTOBER | \$3,009,861 | 1,556 | \$ 1,934 | \$3,297,128 | 1,858 | \$ 1,7 | 75 |
| NOVEMBER | \$2,582,222 | 1,563 | \$ 1,652 | \$3,589,088 | 1,857 | \$ 1,9 | 133 |
| DECEMBER | \$1,947,928 | 1,574 | \$ 1,238 | \$3,817,252 | 1,861 | \$ 2,0 |)51 |
| TOTALS | \$27,722,673 | | | \$36,807,020 | | | |
| | | | | 2024 Average | 1,860 | \$1,6 | 648 |
| | | | | 2023 Average | 1,526 | \$1,5 | 513 |

| | | - | æ | etna ^m | | |
|-----------|----------------|----------|----------|-------------------|----------|----------|
| | Southern Sky | | | alth Insurance Fu | | |
| | MEDICAL CLAIMS | | | MEDICAL CLAIMS | | |
| | PAID 2024 | # OF EES | PER EE | PAID 2025 | # OF EES | PER EE |
| JANUARY | \$2,556,321 | 1,875 | \$ 1,363 | \$3,219,605 | 1,884 | \$ 1,709 |
| FEBRUARY | \$2,630,046 | 1,871 | \$ 1,406 | | | |
| MARCH | \$2,512,679 | 1,840 | \$ 1,366 | | | |
| APRIL | \$3,949,236 | 1,879 | \$ 2,102 | | | |
| MAY | \$2,808,627 | 1,854 | \$ 1,515 | | | |
| JUNE | \$3,085,127 | 1,852 | \$ 1,666 | | | |
| JULY | \$3,228,815 | 1,859 | \$ 1,737 | | | |
| AUGUST | \$2,683,408 | 1,862 | \$ 1,441 | | | |
| SEPTEMBER | \$2,649,294 | 1,857 | \$ 1,427 | | | |
| OCTOBER | \$3,297,128 | 1,858 | \$ 1,775 | | | |
| NOVEMBER | \$3,589,088 | 1,857 | \$ 1,933 | | | |
| DECEMBER | \$3,817,252 | 1,861 | \$ 2,051 | | | |
| TOTALS | \$36,807,020 | | | \$3,219,605 | | |
| | | | | 2024 Average | 1,884 | \$1,709 |
| | | | | 2023 Average | 1,860 | \$1,648 |

Large Claimant Report (Drilldown) - Claims Over \$100000

| Plan Sponsor Unique ID : Customer: Group / Control: | AII SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE 00115332 | | Paid Dates: Service Dates: Line of Business: | 12/01/2024 - 12/31/2024 01/01/2011 - 12/31/2024 All |
|---|---|---------------------------------|--|---|
| | | Paid Amt \$114.721.90 | Diagnosis/Treatm | |
| Total: | | \$114,721.90 | 22. 2.0, 01101 20 | |

Large Claimant Report (Drilldown) - Claims Over \$100000

| Plan Sponsor Unique ID : Customer: Group / Control: | AII SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE 00115332 | | Paid Dates: Service Dates: Line of Business: | 01/01/2025 - 01/31/2025 01/01/2011 - 01/31/2025 All |
|---|---|--------------|--|---|
| | | Paid Amt | Diagnosis/Treatmer | nt |
| | | \$183,950.86 | SPINAL STENOSIS, | LUMBAR REGION WITHOUT |
| | | \$157,508.68 | UNSPECIFIED DISP | PLACED FRACTURE OF SE\ |
| Total: | | \$341,459.54 | | |

| Medical Claims Paid Per Member: January 2025 – January 2025 | | Service Center Performan Metrics YTD 2024 | |
|--|--|--|-------------------------|
| Total Medical Paid per EE: \$1,709 | Catastrophic Claim Impact (Jan 2025 thru Jan 2025) Number of Claims Over \$50,000: 5 | Customer Service Perfo 1 st Call Resolution: | 93.68% |
| Network Discounts | Claimants per 1000 members: 1.2 Avg. Paid per Claimant: \$114,533 Percent of Total Paid: 16.8% | Abandonment Rate: Avg. Speed of Answer: Claims Performance | 0.33% 12.6 sec ce |
| Inpatient:63.4%Ambulatory:67.8%Physician/Other:64.1% | Aetna BOB- HCC account for an average of 45.4% of total Medical Cost | Financial Accuracy: | 98.68%* |
| TOTAL: 65.3% | Aetna One Choice Member Outreach: | | 6.9 days 12.7 days |
| Provider Network % Admissions In-Network: 99.2% | Thru January 2025 Total Members Identified: 1,158 | Claims Performance (M (January 2025) | |
| % Physician Office: 96.4% | Members Targeted for 1:1 Nurse Support : 371 Members Targeted for Digital Activity: | | |
| Aetna Book of Business: Admissions 97.5%; Physician 91.8% | 585 Members Targeted for Group | Performance Goal 1 st Call Resolution: | |
| Top Facilities Utilized (by total Medical Spend) | Coaching: 202 Member 1:1 outreach completed: 334 | Abandonment Rate less than Average Speed of Answer: | : 3.0% 30 sec |
| RWJUH Somerset RWJUH New Brunswick | Member 1:1 Outreach in Progress: 27 | Financial Accuracy: Turnaround Time | 99% |
| Hunterdon Medical Center | | 90% processed w/in: | 14 days |

- Morristown Medical
- St. Peters University Hospital

35

30 days

95% processed w/in:

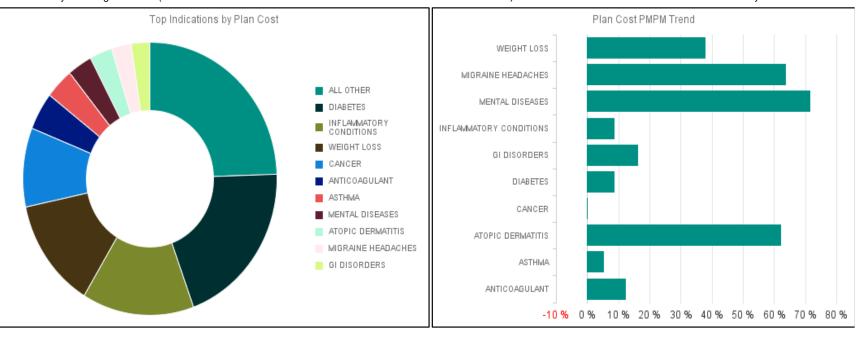


Southern Skylands Regional Health Insurance Fund

| Total Component/Date of Service (Month) | 2024 01 | 2024 02 | 2024 03 | 2024 Q1 | 2024 04 | 2024 05 | 2024 06 | 2024 Q2 | 2024 07 | 2024 08 | 2024 09 | 2024 Q3 | 2024 10 | 2024 11 | 2024 12 | 2024 Q4 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Membership | 4,628 | 4,602 | 4,552 | 4,594 | 4,671 | 4,623 | 4,615 | 4,636 | 4,632 | 4,641 | 4,633 | 4,635 | 4,629 | 4,627 | 4,614 | 4,623 |
| Total Days | 263,550 | 239,696 | 244,751 | 747,997 | 250,088 | 250,554 | 235,458 | 736,100 | 257,418 | 256,502 | 238,872 | 752,792 | 259,540 | 232,367 | 253,646 | 745,553 |
| Total Patients | 2,093 | 1,990 | 1,994 | 3,019 | 2,034 | 2,100 | 1,962 | 2,982 | 2,055 | 2,064 | 1,978 | 2,960 | 2,155 | 2,074 | 2,036 | 3,035 |
| Total Plan Cost | \$1,064,432 | \$1,147,232 | \$1,133,373 | \$3,345,036 | \$1,154,291 | \$1,274,869 | \$1,316,657 | \$3,745,818 | \$1,305,271 | \$1,386,678 | \$1,334,150 | \$4,026,100 | \$1,345,777 | \$1,269,234 | \$1,438,832 | \$4,053,843 |
| Generic Fill Rate (GFR) - Total | 83.9% | 83.1% | 83.1% | 83.4% | 83.1% | 82.8% | 81.5% | 82.5% | 82.4% | 81.6% | 77.6% | 80.6% | 78.8% | 79.5% | 82.4% | 80.2% |
| Plan Cost PMPM | \$230.00 | \$249.29 | \$248.98 | \$242.71 | \$247.12 | \$275.77 | \$285.30 | \$269.31 | \$281.79 | \$298.79 | \$287.97 | \$289.52 | \$290.73 | \$274.31 | \$311.84 | \$292.27 |
| Total Specialty Plan Cost | \$351,753 | \$422,926 | \$396,265 | \$1,170,944 | \$431,411 | \$453,792 | \$540,424 | \$1,425,627 | \$431,106 | \$527,436 | \$504,615 | \$1,463,157 | \$494,942 | \$486,989 | \$569,585 | \$1,551,516 |
| Specialty % of Total Specialty Plan Cost | 33.0% | 36.9% | 35.0% | 35.0% | 37.4% | 35.6% | 41.0% | 38.1% | 33.0% | 38.0% | 37.8% | 36.3% | 36.8% | 38.4% | 39.6% | 38.3% |

| Total Component/Date of Service (Month) | 2025 01 | 2025 02 | 2025 03 | 2025 Q1 | 2025 04 | 2025 05 | 2025 06 | 2025 Q2 | 2025 07 | 2025 08 | 2025 09 | 2025 Q3 | 2025 10 | 2025 11 | 2025 12 | 2025 Q4 |
|--|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Membership | 4,650 | | | | | | | | | | | | | | | |
| Total Days | 267,268 | | | | | | | | | | | | | | | |
| Total Patients | 2,139 | | | | | | | | | | | | | | | |
| Total Plan Cost | \$1,206,416 | | | | | | | | | } | | | | | | |
| Generic Fill Rate (GFR) - Total | 84.4% | | | | | | | | | | | | | | | |
| Plan Cost PMPM | \$259.44 | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| % Change Plan Cost PMPM | 12.8% | | | | | | | | | | | | | | | |
| Total Specialty Plan Cost | \$423,822 | | | | | | | | | | | | | | | |
| Specialty % of Total Specialty Plan Cost | 35.1% | | | | | | | | | | | | | | | |

Top Indications



Southern Skyland Regional Hith (Current Period 01/2025 - 02/2025 vs. Previous Period 01/2024 - 02/2024) Peer = Government - National Preferred Formulary

| | | | Current Period | | | | | | | Previous Period | | | | | |
|------|--------------|-------------------------|-----------------|-----------------|-------------|-------------------|--------|-------------|-----------------|-----------------|-------------|-------------------|--------|-------------|-------------------|
| Rank | Peer Rank | Indication | Market Share | Adjusted Rxs | Plan Cost | Plan Cost PMPM | GFR | Peer GFR | Market Share | Adjusted Rxs | Plan Cost | Plan Cost PMPM | GFR | Peer GFR | Plan Cost PMPM |
| 1 | 1 | DIABETES | 26.3 % | 1,722 | \$487,431 | \$52.36 | 31.5 % | 24.6 % | 28.2 % | 1,672 | \$445,585 | \$48.28 | 35.6 % | 26.4 % | 8.5 % |
| 2 | 2 | INFLAMMATORY CONDITIONS | 19.2 % | 124 | \$356,241 | \$38.27 | 38.7 % | 31.8 % | 20.6 % | 148 | \$325,533 | \$35.27 | 53.4 % | 36.4 % | 8.5 % |
| 3 | 4 | WEIGHT LOSS | 17.1 % | 302 | \$316,642 | \$34.01 | 3.3 % | 4.6 % | 14.4 % | 218 | \$227,886 | \$24.69 | 4.1 % | 6.2 % | 37.8 % |
| 4 | 3 | CANCER | 12.3 % | 74 | \$227,761 | \$24.47 | 73.0 % | 76.8 % | 14.3 % | 70 | \$226,207 | \$24.51 | 77.1 % | 77.1 % | -0.2 % |
| 5 | 8 | ANTICOAGULANT | 5.8 % | 266 | \$108,462 | \$11.65 | 22.2 % | 18.6 % | 6.1 % | 235 | \$95,828 | \$10.38 | 21.3 % | 19.6 % | 12.2 % |
| 6 | 7 | ASTHMA | 4.8 % | 667 | \$88,858 | \$9.55 | 76.6 % | 88.8 % | 5.3 % | 621 | \$83,705 | \$9.07 | 68.9 % | 88.1 % | 5.3 % |
| 7 | 10 | MENTAL DISEASES | 4.1 % | 184 | \$76,083 | \$8.17 | 71.2 % | 83.4 % | 2.8 % | 151 | \$44,025 | \$4.77 | 80.1 % | 85.2 % | 71.4 % |
| 8 | 5 | A TOPIC DERMA TITIS | 4.0 % | 170 | \$74,886 | \$8.04 | 84.1 % | 81.9 % | 2.9 % | 158 | \$45,814 | \$4.96 | 90.5 % | 85.9 % | 62.1 % |
| 9 | 6 | MIGRAINE HEADACHES | 3.3 % | 98 | \$61,477 | \$6.60 | 35.7 % | 52.4 % | 2.4 % | 86 | \$37,285 | \$4.04 | 52.3 % | 53.6 % | 63.5 % |
| 10 | 9 | GI DISORDERS | 3.1 % | 105 | \$58,086 | \$6.24 | 47.6 % | 58.2 % | 3.1 % | 91 | \$49,563 | \$5.37 | 52.7 % | 56.6 % | 16.2 % |
| | | Total Top 10 | | 3,712 | \$1,855,926 | \$199.37 | 42.6 % | 47.1 % | | 3,450 | \$1,581,430 | \$171.34 | 45.6 % | 49.1 % | 16.4 % |

Top Drugs

Southern Skyland Regional Hith (Current Period 01/2025 - 02/2025 vs. Previous Period 01/2024 - 02/2024) Peer = Government - National Preferred Formulary

| | | | | | Current Period | | | | Previ | ous Period | | Trend | |
|------|--------------|--------------------|-------------------------|-------------------|-----------------|----------|-------------|-------------------|-----------------|------------|-----------|-------------------|-------------------|
| Rank | Peer Rank | Brand Name | Indication | Specialty Drug | Adjusted Rxs | Patients | Plan Cost | Plan Cost PMPM | Adjusted Rxs | Patients | Plan Cost | Plan Cost PMPM | Plan Cost PMPM |
| 1 | 8 | ZEPBOUND | WEIGHT LOSS | Ν | 168 | 83 | \$169,010 | \$18.16 | 91 | 45 | \$89,079 | \$9.65 | 88.1 % |
| 2 | 12 | WEGOVY | WEIGHT LOSS | Ν | 116 | 62 | \$146,368 | \$15.72 | 111 | 53 | \$137,263 | \$14.87 | 5.7 % |
| 3 | 2 | OZEMPIC | DIABETES | Ν | 148 | 64 | \$132,673 | \$14.25 | 125 | 52 | \$107,872 | \$11.69 | 21.9 % |
| 4 | 1 | MOUNJA RO | DIABETES | Ν | 112 | 50 | \$112,453 | \$12.08 | 73 | 32 | \$71,106 | \$7.70 | 56.8 % |
| 5 | 110 | POMALYST | CANCER | Y | 4 | 2 | \$88,944 | \$9.55 | 2 | 1 | \$41,231 | \$4.47 | 113.9 % |
| 6 | 25 | ELIQUIS | ANTICOAGULANT | Ν | 160 | 57 | \$83,534 | \$8.97 | 141 | 51 | \$73,732 | \$7.99 | 12.3 % |
| 7 | 56 | REVLIMID | CANCER | Y | 6 | 4 | \$75,961 | \$8.16 | 3 | 2 | \$35,827 | \$3.88 | 110.2 % |
| 8 | 6 | STELARA | INFLAMMATORY CONDITIONS | Y | 10 | 4 | \$69,593 | \$7.48 | 3 | 2 | \$28,855 | \$3.13 | 139.1 % |
| 9 | 16 | RINVOQ | INFLAMMATORY CONDITIONS | Y | 11 | 5 | \$56,632 | \$6.08 | 4 | 2 | \$18,195 | \$1.97 | 208.6 % |
| 10 | 10 | JARDIANCE | DIABETES | Ν | 85 | 32 | \$48,682 | \$5.23 | 64 | 23 | \$35,101 | \$3.80 | 37.5 % |
| 11 | 9 | DUPIXENT PEN | A TOPIC DERMATITIS | Y | 16 | 7 | \$48,304 | \$5.19 | 8 | 4 | \$25,637 | \$2.78 | 86.8 % |
| 12 | 22 | HUMIRA(CF) PEN | INFLAMMATORY CONDITIONS | Y | 8 | 4 | \$41,868 | \$4.50 | 9 | 4 | \$55,999 | \$6.07 | -25.9 % |
| 13 | 23 | FARXIGA | DIABETES | Ν | 73 | 26 | \$39,892 | \$4.29 | 87 | 32 | \$45,054 | \$4.88 | -12.2 % |
| 14 | 71 | REXULTI | MENTAL DISEASES | Ν | 23 | 9 | \$32,366 | \$3.48 | 13 | 8 | \$17,470 | \$1.89 | 83.7 % |
| 15 | 62 | XOLAIR | ASTHMA | Y | 17 | 5 | \$29,501 | \$3.17 | 18 | 5 | \$28,582 | \$3.10 | 2.3 % |
| 16 | 39 | VRAYLAR | MENTAL DISEASES | Ν | 18 | 8 | \$25,546 | \$2.74 | 10 | 4 | \$13,417 | \$1.45 | 88.8 % |
| 17 | 28 | TALTZ AUTOINJECTOR | INFLAMMATORY CONDITIONS | Y | 5 | 4 | \$24,765 | \$2.66 | 6 | 3 | \$28,668 | \$3.11 | -14.4 % |
| 18 | 50 | XARELTO | ANTICOAGULANT | Ν | 47 | 17 | \$24,233 | \$2.60 | 41 | 15 | \$20,240 | \$2.19 | 18.7 % |
| 19 | 21 | ENBREL SURECLICK | INFLAMMATORY CONDITIONS | Y | 4 | 2 | \$21,569 | \$2.32 | 8 | 4 | \$39,917 | \$4.32 | -46.4 % |
| 20 | 124 | NUBEQA | CANCER | Y | 2 | 1 | \$20,163 | \$2.17 | 2 | 1 | \$19,202 | \$2.08 | 4.1 % |
| 21 | 82 | XTANDI | CANCER | Y | 2 | 1 | \$20,159 | \$2.17 | NA | NA | NA | NA | NA |
| 22 | 179 | ENTY VIO PEN | INFLAMMATORY CONDITIONS | Y | 3 | 1 | \$19,700 | \$2.12 | NA | NA | NA | NA | NA |
| 23 | 34 | DUPIXENT SYRINGE | A TOPIC DERMATITIS | Y | 7 | 3 | \$18,785 | \$2.02 | 6 | 4 | \$15,382 | \$1.67 | 21.1 % |
| 24 | 32 | NURTEC ODT | MIGRAINE HEADACHES | Ν | 13 | 12 | \$18,480 | \$1.99 | 7 | 4 | \$10,214 | \$1.11 | 79.4 % |
| 25 | 43 | RYBELSUS | DIABETES | Ν | 20 | 7 | \$18,250 | \$1.96 | 28 | 11 | \$24,556 | \$2.66 | -26.3 % |
| | | | Tot | al Top 25 | 1,078 | | \$1,387,429 | \$149.04 | 860 | | \$982,600 | \$106.46 | 40.0 % |

APPENDIX I

SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND **OPEN PUBLIC MEETING JANUARY 14, 2025** 9:30 AM SOMERSET COUNTY

Meeting called to order by Fund Chair. The Open Public Meeting Notice was read into record.

ROLL CALL OF 2024 EXECUTIVE COMMITTEE:

| Colleen Mahr | Somerset County | Fund Chair | Present |
|-----------------|------------------|----------------------------|---------|
| Brian Auger | Somerset Library | Fund Secretary | Present |
| Adam Beder | Somerset Vo Tech | Executive Committee Member | Present |
| Dan Hayes | Somerset Parks | Executive Committee Member | Present |
| Anthony Ferrera | Hillsborough | Executive Committee Member | Present |

FUND PROFESSIONALS PRESENT:

| Executive Director | PERMA Risk Management Services Emily Koval Caitlin Perkins |
|---|--|
| Program Manager | Conner Strong & Buckelew Absent |
| Fund Attorney | Shain Schaffer Ray Stine |
| Fund Treasurer | Yvonne Childress |
| Aetna | Absent |
| Express Scripts | Hiteksha Patel |
| Integrity Health ALSO PRESENT: Theresa Rippa Tiedge, Somerset County Arge Mardakis, Somerset County Michael Atkinson, Fairview Janine Erickson, SCPC Melissa Kosensky, Somerset County Bonnie Lacamera, Somerset County Frank Covelli, PIA John Lajewski, Conner Strong & Buckelew Deanna Rivera, SCLSNJ Lindsay Klein, Acrisure | Lily Lazroe Dr. Elisabeth Spector |

MOTION TO APPROVE THE OPEN MINUTES OF NOVEMBER 12, 2024

| MOTION: | Commissioner Beder |
|---------|--------------------|
| SECOND: | Commissioner Auger |
| VOTE: | All in favor |

SINE DIE

ROLL CALL OF COMMISSIONERS OF SOUTHERN SKYLAND REGIONAL HEALTH INSURANCE FUND

| MEMBER | COMMISSIONER | PRESENT/ABSENT |
|----------------------------------|-----------------|----------------|
| Somerset County | Colleen Mahr | Present |
| Somerset County Library | Brian Auger | Present |
| Somerset County Parks Commission | Dan Hayes | Present |
| Somerset County VoTech | Adam Beder | Present |
| Somerville Borough | Kevin Sluka | Present |
| Borough of Peapack and Gladstone | Nancy Bretzger | Absent |
| Hillsborough Township | Anthony Ferrera | Present |
| Raritan Township | Karen Gilbert | Present |
| Borough of Manville | | |

ELECTION OF OFFICERS

| Colleen Mahr | Somerset County | Fund Chair |
|--------------|------------------|----------------------------|
| Brian Auger | Somerset Library | Fund Sectary |
| Adam Beder | Somerset Vo Tech | Executive Committee Member |
| Dan Hayes | Somerset Parks | Executive Committee Member |
| Anthony | Hillsborough | Executive Committee Member |
| Ferrera | _ | |

MOTION TO APPROVE THE SLATE AS PRESENTED:

| MOTION: | Commissioner Mahr |
|---------|-----------------------------|
| SECOND: | Commissioner Ferrera |
| VOTE: | 5 Ayes, 0 Nays |

OATH - ATTORNEY SWEARS IN EXECUTIVE COMMITTEE

ROLL CALL OF THE 2025 EXECUTIVE COMMITTEE

| Colleen Mahr | Somerset County | Fund Chair |
|-----------------|------------------|-----------------------------------|
| Brian Auger | Somerset Library | Fund Sectary |
| Adam Beder | Somerset Vo Tech | Executive Committee Member |
| Dan Hayes | Somerset Parks | Executive Committee Member |
| Anthony Ferrera | Hillsborough | Executive Committee Member |

CORRESPONDENCE: None.

EXECUTIVE DIRECTOR'S REPORT

FINANCIAL REPORTS – Ms. Koval reviewed the financials through November 2024, noting a deficit for the month of November and the overall 2024 year. She did state that there are some stop loss reimbursements are expected moving forward to help with the surplus deficit. This fast track reflects the trends that have been discussed previously, regarding the GLP-1's and hoping the Omada program will help in 2025.

MEDICARE ADVANTAGE RFP – Ms. Koval stated there were two responses for the RFP, highlighting that Aetna did respond for both Aetna and United populations but could not start this process until 4/1/2025. Due to the timing, it is recommended for Aetna and United to stay with their same populations. Ms. Koval noted there was an increase, which was expected due to the legislation piece that was previously discussed.

Chair Mahr requested for the RFP's to be released earlier to avoid the issue with a late start date to provide options for the groups, which Ms. Koval did agree with this but highlighted the delay was due to the legislation not allowing us to know the true increases.

MOTION TO APPROVE RESOLUTION 1-25 AWARDING MEDICARE ADVANTAGE CONTRACTS

| MOTION: | Commissioner Hayes |
|---------|---------------------------|
| SECOND: | Commissioner Ferrera |
| VOTE: | 5 Ayes, 0 Nays |

2025 REORGANIZATION – Ms. Koval reviewed the 2025 contracts listed under Resolution 2-25, noting that all the contracts' amounts were included in the 2025 budget that was adopted in the fall.

MOTION TO APPROVE RESOLUTION 2-25 APPOINTING PROFESSIONALS AND SERVICE ORGANIZATIONS FOR 2025

| MOTION: | Commissioner Hayes |
|---------|--------------------|
| SECOND: | Commissioner Auger |
| VOTE: | 5 Ayes, 0 Nays |

Ms. Koval presented the eleven resolutions related to the Fund's 2025 reorganization, including the 2025 meeting dates, cash management plan, risk management plan, broker fees, authorizing Fund Treasurer to pay fees and expenses, secretary of Fund records, official newspapers and authorized signatures for bank accounts.

MOTION TO APPROVE RESOLUTION 3-25 THROUGH 10-25, THE 2025 RE-ORGANIZATION RESOLUTIONS

| MOTION: | Commissioner Ferrera |
|---------|----------------------|
| SECOND: | Commissioner Auger |

2025 COMMITTEE APPOINTMENTS – Ms. Koval reviewed the current committee appointments, noting if any Fund Commissioners are interested in joining a committee to reach out to Chair Mahr or herself.

WELLNESS – Ms. Koval noted through the process of the RFP, Aetna contract includes a wellness credit which was divided to each group based on the size of the groups. Ms. Koval stated to feel free to create a program, working with the risk manager, and send a voucher to the Fund to reimbursement.

AETNA NATIONAL ADVANTAGE PROGRAM (NAP) – Ms. Koval reviewed Aetna's National Advantage Program (NAP), which addresses out-of-network billing. The program allows Aetna to negotiate large out-of-network claims, with 60% of the savings returning to the Fund and 40% retained by Aetna. The updated agreement introduces enhanced savings, a concession on fees, a claim fee cap increase, and an enrollee PEPM cap.

WEX 2025 COUPON UPDATE – Ms. Koval reported that WEX has begun processing 2025 direct bill coupons, with a projected release by the end of the month.

2025 PERMA MANAGEMENT TEAM UPDATES – Ms. Koval reported that Ms. Diane Peterson retired at the end of 2024 and welcomed the two newest additions to the PERMA team. Mr. John Lajewski has been appointed as the HIF Consulting Business Leader. Mr. Matt Rudman, an actuary, has been appointed as the HIF Chief Data Leader to assist in the data and the trends of the Fund.

MOTION TO APPROVE RESOLUTION 12-25 TO GO OUT FOR RFP FOR HEALTH CENTER ADMINISTRATOR

| MOTION: | Commissioner Mahr |
|---------|--------------------|
| SECOND: | Commissioner Beder |
| VOTE: | All in Favor |

PROGRAM MAMAGERS REPORT

Ms. Koval reviewed the informational report in the agenda due to Ms. Bailey's absence.

Operational Updates:

Eligibility/Enrollment

Please direct any eligibility, enrollment, or system related questions to our dedicated Southern Skyland Regional HIF team. To contact the team, email <u>somersetcountyinscom@permainc.com</u> or fax to 856-266-9469

System training (new and refresher) is provided to all contacts with WEX access **every 3**rd **Wednesday at 10AM**. Please contact <u>HIFtraining@permainc.com</u> for additional information or to request an invite.

In the subject line of the email, please include: *Training – Fund Name and Client Name*. Please be sure to add the date of the training you would like to attend in your email so an invite can be sent.

End of Year/Wellness Incentive Program Reporting

End of Year Reporting was sent to all Skylands' group billing contacts the week of December 30th.

Wellness Incentive Program reports reflecting employees who received a gym reimbursement in 2024 were sent to all groups. Wellness incentives provided directly to members that do not go towards their health insurance premiums are considered taxable income regardless of the amount. It is the employer's responsibility to report any wellness incentive as income on the employee's W-2 and withhold all appropriate income tax.

Please note the following:

- The report includes the participant's full name and total amount received in 2024
 Aetna up to \$240 per eligible participant
- Initial report will be for reimbursements issued for the time period of January 1, 2024 through November 30, 2024
 - Reports were sent to group billing contacts the week of January 6th
- An additional report will be provided in late January/early February 2025 for reimbursements issued for submissions in **December 2024**.
 - Employers are responsible for updating an employee's W-2 withholdings once received
- All eligible employees, spouses and dependents (those over age 18) who received a reimbursement will be included in the report separately
 - We recommend groups confirm with their tax advisor if reimbursements for spouses and dependents should be included in the employee's reporting

Please note there is not an option to receive the latter report sooner than late January as the data is not available.

Coverage Updates:

Aetna: None

Express Scripts:

2025 Formulary and SaveOn Listing

Brokers were sent the 2025 Formulary and SaveOn listings on November 11th. Please reference the appendix for the listings. Please note the following:

SaveOn Listing:

- Green highlighted drugs newly added effective 1/1/25
 - Please share the attached member communication to ensure members using the newly added drugs are aware of the Saveon program
- Red highlighted drugs being removed effective 1/1/25
 - There were no MRHIF members impacted by the drugs that were removed from the listing

GLP-1 Weight Loss Program (Encircle) Recommendation Effective 9/1/24

The Program Manager has consulted with the MRHIF Pharmacy Benefit Manager (PBM) Express Scripts (ESI) in determining a program to assist with the increasing cost of GLP-1 medications being used for weight loss. The Encircle Program encompasses the criteria recommended for the drugs intended use; lifestyle modification, member engagement, overall adherence. As a result, the Program Manager is recommending the Encircle Program for Southern Skyland Regional HIF participants who are approved for weight loss medications using the following criteria:

- BMI \geq 32 OR
- BMI between $27 \leq 32$ WITH 2 or more documented comorbidities

Effective 1/1/25:

In addition to receiving an approved prior authorization (PA), below are the mandatory guidelines of the program:

- Members will receive a welcome kit from Omada free of charge. The kit includes a digital scale and information on downloading the mobile app and/or using the web browser. The scale is programmed to the member's ESI active account prior to delivery. The scale will record each weigh-in and will update the member's file automatically. Members must weigh-in a minimum of 4 times a month
- Members must engage with an assigned online Omada coach via a mobile application or web browser a minimum of 4 times a month

If members do not adhere to both of the mandatory requirements the following month in which they are non-compliant, they will not be able to refill their weight loss prescription. Members will be required to complete the missing weigh-ins and/or online coaching engagement in order to refill their prescription.

Members who have a current PA on file will be grandfathered until their PA on file has expired with ESI. Upon renewal of their PA they will be need to meet the above BMI requirements to be considered for approval. If approved, they will receive the Omada welcome kit and will need to adhere to the Encircle program requirements as outlined.

Communications will be sent to all impacted members with registration information. Once registered members will receive an access code to sign up for the Omada welcome kit. **2025 LEGISLATIVE REVIEW:**

Medical and Rx Reporting: None

No Surprise Billing and Transparency Act- Continued Delays

The Health Insurance Funds, including Southern Skyland Regional HIF protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

- Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the Southern Skyland Regional HIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs

2023 Specialized Audits

As approved through an RFP through the Program Manager's contract, the HIFs has acquired the services of AIM to conduct specialized audits for the Southern Skyland Regional HIF. AIM will complete medical claims audits for claims administered by Aetna. The claim audit being performed will determine Aetna's claim processing and financial accuracy of medical claims. AIM will also perform an Operation Review. Aim will perform an in-depth evaluation of the controls employed by the Aetna to ensure quality administration. See attachment sent out with agenda.

Appeals:

Carrier Appeals:

| | Appeal Type | Appeal | Reason | Determination | |
|------------|---------------|--------------|-----------|---------------|------|
| Date | | Number | | | Date |
| 12/23/2024 | Medical/Aetna | SSRHIF-2024- | Medical | Under Review | |
| | | 12-01 | Necessity | | |

IRO Submissions: None

TREASURER – Fund Treasurer reviewed the December 2024 and January 2025 Bills Lists and Treasurer's report through November 2024 which is included in the Agenda.

MOTION TO APPROVE RESOLUTION 11-25 APPROVING THE TREASURERS REPORT AND BILLS LISTS FOR DECEMBER 2024 AND JANUARY 2025:

| MOTION: | Commissioner Hayes |
|---------|---------------------------|
| SECOND: | Commissioner Beder |
| VOTE: | Unanimous |

ATTORNEY - Mr. Stine reported that a tentative settlement has been reached with Trinity Health and Southern Skylands regarding Aetna-denied and unpaid claims. These claims initially resulted in a default judgment due to mishandling, but he anticipates a swift resolution. Additionally, he provided an update on the No Surprises Act, noting that a previous case resulted in a rare but incomplete win for insurers regarding the Qualified Payment Amount (QPA). He stated that they will continue monitoring developments, and further guidance from the administration will be provided to ensure proper handling moving forward.

INTEGRITY HEALTH – Ms. Lazroe reviewed the report included in the agenda, highlighting a rise in Behavioral Health Services utilization in December. She noted that Behavioral Health Therapists have been actively engaging with members at various events to build rapport. Additionally, Integrity Health is eager to assist in developing Wellness Programs tailored to each entity within the Fund. Ms. Lazroe also discussed the rollout of the Omada program, which launched on January 1. She acknowledged challenges related to prior authorizations and noted that Dr. Spector had observed patient frustration with the process. Dr. Spector mentioned a productive meeting with Ms. Bailey last week to address these issues and improve member communication regarding Omada.

Ms. Patel from Express Scripts acknowledged the communication challenges and stated that Express Scripts has been personally calling members to guide them through the enrollment process. She also noted a recurring issue where dependents, such as college students living away from home, are not receiving program communications at their current addresses.

AETNA – Ms. Koval presented the report included in the agenda on behalf of Mr. Silverstein, who was absent. In response to Chair Mahr, Ms. Koval noted the NAP agreement that was discussed during the Executive Director report will help bring the fees closer to an in-network fee for those specific providers such as Chiropractors. Additionally, Ms. Koval stated this will be highlighted in the audit.

EXPRESS SCRIPTS - Ms. Patel reviewed the reports in the agenda, noting the generic fill rate is 79.5% and highlighted the top indications is weight loss and cancer. Additionally, she reviewed the top 25 drugs, stating that Jardiance and Farxiga will have generic medications being released in 2025, so cost savings are expected. Lastly, she reviewed the EncircleRX Activity Dashboard, which reflects the Omada program, highlighting the reject activity which includes prescribers who haven't sent the prior authorization documentation. There were a handful of denials based on the BMI rule.

Commissioner Beder questioned how the communication is being handled to those members who are being denied. Ms. Patel noted that they follow the normal procedure of sending a letter indicating the reason why the medications were denied. Ms. Lazroe requested a denial list so they can provide alternative services to that member. Ms. Patel noted that the member can still be enrolled in the Omada program since the denial means not meeting the criteria clinically.

In response to Commissioner Beder, Ms. Patel walked through the steps of when the member is prescribed these drugs, noting the doctor will send the claim to the pharmacy, which will be denied if the member is not enrolled in Omada. The member will receive an email within 24 hours to enroll in the program, where the prior authorization is now required. Once the prior authorization is provided, the claim is approved. A discussion occurred with concerns of the timeline of this process, where Ms. Patel noted there are internal discussions happening with PERMA to tweak the process based on the current feedback.

OLD BUSINESS – None.

NEW BUSINESS – None.

PUBLIC COMMENT - None

MOTION TO ADJOURN: MOVED:

SECOND: VOTE: Commissioner Auger Commissioner Hayes Unanimous

MEETING ADJOURNED: 11:30 am NEXT MEETING: March 18, 2025 at 9:30 am

Minutes prepared by: Caitlin Perkins, Account Manager

APPENDIX II

SERVICES AGREEMENT

THIS AGREEMENT, dated ______, 2025, is made by and between the County of Somerset, New Jersey and the Southern Skylands Regional Health Insurance Fund.

RECITALS

WHEREAS, the County of Somerset ("Somerset" or "County") is a body politic and corporate of the State of New Jersey, with main offices located at the 20 Grove Street, PO Box 3000, Somerville, New Jersey 08876; and

WHEREAS, the Southern Skylands Regional Health Insurance Fund ("SSRHIF") is a public agency with main offices located at 9 Campus Drive, Suite 216, Parsippany, New Jersey 07054 (collectively "the Parties"); and

WHEREAS, N.J.S.A. 40A:65-1 et seq., authorizes local contracting units to enter into shared services agreements toward the reduction of the cost of public services; and

WHEREAS, Somerset employs a Qualified Purchasing Agent ("QPA"), and SSRHIF has need of the services of a QPA from time to time, including the present need for the issuance of a request for proposals for certain services pursuant to the Local Public Contract Law, <u>N.J.S.A.</u> 40A:11-4.1 <u>et seq</u>.;

NOW, THEREFORE, in consideration of the mutual promises, agreements and other considerations, the parties agree as follows:

AGREEMENT

1. The County agrees to make available to the SSRHIF the services of its QPA and staff on an as-needed basis, including for the purpose of preparing, issuing and evaluating responses to a request for proposals for certain necessary services pursuant to the Local Public Contracts Law, <u>N.J.S.A.</u> 40A:11-4.1 et seq.

2. The services of the County QPA and staff provided to SSRHIF pursuant to this Agreement shall be provided at \$1,000 a month by the SSRHIF.

3. Neither the County nor the SSRHIF intend an agency or employment relationship to be created by this Agreement.

4. Each party shall maintain a general liability insurance policy with a limit of not less than \$1,000,000.00 to protect it from liability claims.

5. This Agreement shall be effective for a period of one year from execution by the parties hereto.

6. The Parties agree that they will comply with, or cause to be complied with, all laws, rules, regulations and other governmental requirements which may be applicable to the performance of the services described in this Agreement.

7. This Agreement may not be amended or modified for any reason without the express prior written consent of the parties hereto.

8. In the event that any provision of this Agreement is held to be invalid or unenforceable by any court of competent jurisdiction, such holding will not invalidate or render unenforceable any other provision hereof.

9. This Agreement may be simultaneously executed in several counterparts, each of which shall constitute an original document and all of which will constitute one and the same instrument.

10. This Agreement sets forth all the promises, covenants, agreements, conditions and undertakings between the parties hereto with respect to the subject matter hereof, and supersedes all prior or contemporaneous agreements and undertakings, inducements, or conditions, express or implied, oral or written between the parties hereto.

11. Each party shall process and defend, at its own expense, any and all claims of whatsoever kind or nature, with respect to that party's acts or omissions in connection with the shared services provided for in this Agreement.

IN WITNESS WHEREOF, and in accordance with the Resolutions authorizing execution of this Agreement, the Parties have caused this Agreement to be executed and attested to by their respective authorized representatives.

SOMERSET COUNTY:

SOUTHERN SKYLANDS REGIONAL HEALTH INSURANCE FUND

Name: Title: Name: Title:

APPENDIX III



MEMO:

| To: | Health Insurance Fund Commissioners |
|-------|--|
| From: | PERMA LLC, Executive Director |
| CC: | Zita Group, MRHIF Lobbyist |
| Date: | December 2, 2024 |
| Re: | HIF School Board Employee Required Covid Testing Reimbursement |

Background: New Jersey COVID Protocols / Surveillance Testing

On March 9, 2020, Executive Order No. 103 declared the existence of a Public Health Emergency in New Jersey ("PHE"). During the PHE there were more than a dozen Executive Orders that addressed best practices in response to the pandemic, including the implementation of surveillance testing.¹ Surveillance testing was to be conducted by unvaccinated employees on a routine basis (weekly or semi-weekly). New Jersey School Board sponsored health plans including the HIFs were directly impacted by these Executive Orders.

Executive Order No. 253 issued on August 23, 2021, required school programs to maintain a policy that required all employees to provide proof of vaccination or submit COVID-19 testing at a minimum of one to two times per week starting October 18, 2021. Employer surveillance testing such as this is not a covered service to be billed through employer health insurance plans. Due to the vagueness of the codes submitted and the availability of testing at retail pharmacies and other over the counter options, there was no way for insurance Carriers and/or Third-Party Administrators (TPAs) to determine what was employer required testing and what was medically necessary.

It is estimated for the end of 2021 and all of 2022, Health Insurance Funds paid \$2.5M attributed to COVID surveillance testing for compliance with Executive Order No. 253.

The New Jersey Department of Health received a federal award of \$267 million to provide COVID-19 screening testing resources supporting school districts. To comply with the state rules related to surveillance testing, COVID-19 testing was provided to school district employees by a state-run program which reimbursed the school districts via an application for reimbursement if the district opted into the program. Alternatively, districts could also contract with third-party testing vendors and the vendors were reimbursed from federal resources until such funding paused in April 2022. Finally, employees could obtain COVID-19 testing without any cost sharing through various providers, who billed the member health insurance for the cost of the test.

Action:

Beginning in the summer of 2023, PERMA partnered with the Zita Group, the MRHIF's Lobbyist, to put forth a position paper to New Jersey Legislators seeking reimbursement for some of these misappropriated medical claim dollars.

Throughout the past year, PERMA, the Zita Group and HIF leaders met with Legislators, Government agencies, and the office of the Governor to put forth our position.

There were many different approaches and avenues explored to seek reimbursement for our members. The 2024 proposed Governor's budget included a line item attributed to COVID testing reimbursement for the HIFs. Unfortunately, that line was stricken at the last minute. We continued to work with the Zita group to advocate our case with the support of many legislators who represent Counties where our School Board members are located.

In June 2024, budget resolution # 4693 was passed authorizing \$1 million to be appropriated for Health Insurance Fund Covid-19 reimbursements. The resolution had 2 primary sponsors and 9 co-sponsors including Senators and Assemblymembers. The monies would be issued as a Grant from the Department of Education.

Reimbursement and Allocation

On October 29th we were contacted by the Division of Finance and Business Services to notify us of the \$1M Grant award and begin the process. On behalf of the Funds and their School Board membership, the Grant agreement was executed and banking information for the MRHIF was provided. The MRHIF will be the initial recipient of the grant monies and disperse it to the Local HIFs based on their prorate share of the surveillance claims spend.

| FUND | BOE Surveillance Testing Claims | Grant Share |
|------------------|--|-------------|
| BMED/Gateway | \$11,423 | \$4,454 |
| CJHIF | \$2,486 | \$969 |
| Southern Coastal | \$306,049 | \$119,343 |
| METRO | \$88,084 | \$34,348 |
| SHIF | \$2,148,498 | \$837,800 |
| SKYLANDS | \$7,913 | \$3,086 |
| Total | \$2,564,453 | \$1,000,000 |

For the impacted Funds, we will provide updates on the grant receipt and expected date of deposit at the meetings of Executive Committees/ Board of Trustees. Upon receipt monies will be utilized to offset paid claims and support surplus.

Recognition:

Results such as these would not be possible without the support of the Fund Commissioners.

This was a lengthy undertaking. Senior Leaders from PERMA, LLC, the Zita Group and Fund Chairs contributed to the success.

- PERMA, LLC:
 - Diane Peterson, Sr. Partner Lead
 - Tammy Brown, Executive Partner
- Zita Group:
 - Beth Dohm, Executive Vice President
 - Christopher Hughes, Senior Vice President
- Fund Chairs:
 - Joseph Collins, SHIF
 - Greg Hart, BMED/Gateway

APPENDIX IV



15TH ANNUAL MEL, MRHIF & NJCE EDUCATIONAL SEMINAR

SAVE THE DATES

FRIDAY, APRIL 25 > 9:00 AM - NOON FRIDAY, MAY 2 > 9:00 AM - NOON

Available Online at No Cost to Members

Designed specifically for elected officials, commissioners, municipal, county and authority personnel, risk managers and related professionals.

The seminar is pending approval for the following continuing education credits:

- CFO/CMFO Public Works and Clerks
- Insurance Producers
- Accountants (CPA) and Lawyers (CLE)
- Water Supply and Wastewater Licensed Operators (Total Contract Hours)
- Registered Public Purchasing Officials (RPPO)
- Qualified Purchasing Agents (QPA)

TO REGISTER Visit njmel.org or email Jaine Testa at jainet@permainc.com

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NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND



KEYNOTE SPEAKER

Michael Chertoff served as United States Secretary of Homeland Security. His distinguished legal career includes service as a circuit judge of the United States Court of Appeals for the Third Circuit, and as Assistant U.S. Attorney General.

FRIDAY, APRIL 25

- Keynote Address
- Ethics
- Benefits Issues

FRIDAY, MAY 2

- 1st Amendment Claims Against Local Government
- 1st Amendment Audits
- Emerging Claims Issues

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